ness administration.

He is a past-member of the West Virginia Forestry Association, Penn-York Lumbermen's Club and the Virginia Forest Products Association. Smith resides in Weidon, N.C., with his wife of 19 years, Susan, and their son, Ben.

In his free time, he enjoys coaching youth sports and participating in outdoor activities, especially water sports and hunting.

WHO'S WHO - Smith
Continued from page 11

Penn-York Lumbermen’s Club, Indiana Hardwood Lumbermen’s Assoc., Canadian Hardwood Bureau and the Wholesale Lumber Assoc. Walsh has been with Cherry Forest Products for eight years. He began his career in a sawmill in 1989. He is a graduate of St. Pius X Catholic High School in Base Verte, Nfld., and completed a basic woodworking skills course at Base Verte Trade School. Walsh and his wife of 10 years, Trudy, have two children. He enjoys playing darts and golf.

WHO'S WHO - Walsh
Continued from page 2

Hardwood coming from an illegal source, with existing obligations on U.S. exporters to provide documentation demonstrating products are of U.S. origin (including invoices, phytosanitary certificates and Shipment Export Declaration Forms), has yet to have formal confirmation from the EC that this approach will be sufficient and AHEC still has work to do to ensure that no additional and potentially costly demands for documentation are placed on American Hardwood exporters.

A concern expressed by both temperate and tropical suppliers was the apparent lack of a co-ordinated approach to due diligence in the EU as each national importing association appears to be developing a different system. As a result exporters to different European markets face the prospect of being bombarded with a huge number of complex and varying requests for information. There was a call for a unified approach, particularly with respect to the process of supplier risk assessment. AHEC emphasised its leadership role in supplier risk assessment, through commissioned research by the Seneca Creek study in 2008, and stressed the value of this study as a potential model for other regions seeking to demonstrate “negligible risk” to European importers.

The American Hardwood Export Council (AHEC) is the leading international trade association for the U.S. Hardwood industry, representing the committed exporters among U.S. Hardwood companies and all major U.S. Hardwood product trade associations. AHEC maintains offices in Japan, Europe, Southeast Asia, China and Mexico, in addition to its Reston, Va., headquarters, to serve the needs of the global community. For additional information on the Convention as well as additional overseas activities, please contact AHEC by phone at 703/435-2900, or by email at msnow@ahec.org.

WASHINGTON SCENE -
Continued from page 2

to its sale price and reduced time on the market by nearly two days. These economic benefits spilled over to neighboring properties as well. For instance, a neighborhood tree growing along the public right-of-way added an average of $12,828 to the combined value of all houses within 100 feet.

Nationally, benefits from the estimated 3.8 billion urban trees are significant. These trees are estimated to have a structural value of over $2 trillion, and store carbon valued at over $14 billion. Urban trees also annually remove air pollution valued at $4 billion and remove carbon dioxide, a dominant greenhouse gas, valued at around $460 million per year. For more information visit www.nrs.fs.fed.us/data/urban.

Salazar Committed To Forest Plan
Interior Secretary Ken Salazar recently pledged to find a way to increase logging on Oregon and California railroad trust lands and improve forest health following two decades of deadlock. At a forum held at the Douglas County Fairgrounds in Roseburg, Ore., at the request of U.S. Representative Peter DeFazio and Senator Jeff Merkley, two dozen public officials and representatives of timber companies and conservation groups told the cabinet secretary that there has to be a way to protect old-growth forests while providing jobs and a steady timber supply to benefit cash-strapped communities.

“I have no interest, frankly, in being a part of analysis paralysis or kicking the can on down the road. I wouldn’t be here if that was my interest,” Salazar said. “My interest is getting the results as far as making sure that we do everything we can to improve the economy in this area.” Salazar announced plans to establish two projects in southwestern Oregon to evaluate forest restoration techniques. He wants to lead a 20-year management plan for the 2.4 million acres of Oregon and California railroad trust lands overseen by the Bureau of Land Management.

“Having at least a framework that we can work off of will get us to what I want to get to and that’s results,” Salazar said.

Forest Legacy Program Reaches 2 Million Acre Milestone
The United States Department of Agriculture (USDA) recently reached a milestone in protecting more than 2 million acres of private forests threatened by development. The Forest Service’s Northeastern Area helped the agency reach the milestone when the state of Ohio purchased a 15,494-acre property as the new Vinton Furnace State Experimental Forest approximately 90 miles south of Columbus.

“With more than half of the country’s forests in private ownership, it is vital that we work with landowners to conserve our forests for the benefit of the environment and rural jobs,” Agriculture Secretary Tom Vilsack said. “Through the success of the Forest Legacy Program, the Forest Service has demonstrated that through partnerships with states, conservation groups, landowners and forest industry groups, we can protect
WASHINGTON SCENE - Continued from page 13

our forests for future generations.” According to the USDA, roughly 57 percent of the nation’s forests are privately owned yet the country has lost 15 million acres of private working forests in the last 10 years with an additional 22 million acres projected to be at risk in the next decade.

“Forest Legacy program has protected millions of acres of privately owned forests that could have easily been turned into strip malls and housing developments,” Tom Tidwell, chief of the U.S. Forest Service said. “This program operates on a ‘willing buyer, willing seller’ principle for private landowners to promote environmental and social and economic benefits for all.” For more information visit www.usda.gov.

BALDWIN - Continued from page 2

FRIM is more than a tourist destination. They are working on utilizing trees and other plants more efficiently in food products, pharmaceuticals, cosmetics and building materials. Some of the Palm-based building products under development include flooring, MDF (made in part from the trunks, not just the trunks) and furniture. Successful in developing quality finished products, Palms will become a tremendous resources for sustainable flooring, furniture, wood products to Americans whether they shop Rodeo Drive or Walmart.

What’s the moral to this story? World trade makes the United States strong and keeps our standard of living high. World trade is creating new consumers for our “Made in America” trees. It’s opening up opportunities and funding for developing countries to sell their sustainable flooring, furniture, wood products. It is in the best interests of the U.S. to maintain offices in Europe, Mexico, Japan, Hong Kong and Shanghai. Wood species from the U.S. are shipped to China, India, and Shanghai. "The Forest Legacy program has more than 20 years of international wood sourcing experience. Japanese trained, she is a well-recognized consultant in many aspects of international trade, including quality control systems and wood production management. She is co-author of ‘Complying with the Lacey Act: A Real World Guide,’ (www.frm.gov) and among her other work, lectures internationally on the Lacey Act.”

McCLENDON - Continued from page 3

ITTO standards the U.S. is considered a consumer country. Yet according to statistics, in the first ten months of 2010, 2.1 million metric tons of logs and unfinished wood products were exported from the U.S. to China. Other programs to watch include developments in Bamboo usage, DNA testing to track illegal logging, and heat treatment technology. More information on these programs and FRM’s other research is available on their website. And be sure to to plan time to visit when you’re next in the country!

(Editors’ Note: Elizabeth Baldwin has more than 20 years of international wood sourcing experience. Japanese trained, she is a well-recognized consultant in many aspects of international trade, including quality control systems and wood production management. She is co-author of ‘Complying with the Lacey Act: A Real World Guide,’ (www.frm.gov) and among her other work, lectures internationally on the Lacey Act.)

FRIM has programs on using trees and other plants more efficiently in food products, pharmaceuticals, cosmetics and building materials.

Not Everything That Says Wood... is Wood. Hermitage is Wood... Hardwood.

It takes a special something to stand out in a crowd. Years of rock-solid experience and a reputation of delivering the best in quality and service has put Hermitage at the forefront of distribution for the commercial hardwood market. As a wholesale processor of hardwood lumber, we know the value of working in concert with our customers. Our stocks are composed of a broad selection of Appalachian oaks, walnut, hard and soft maple, yellow poplar, cherry, ash and more. Double-surfacing, straight-line ripping, double-end trim, global prep, and decades of exporting experience are just some of the services that have made Hermitage Hardwood one of the highest repeat and referral companies in the industry. Give us a call or visit our website, we’re sure you’ll get that peaceful easy feeling.
enthusiastic planter of trees – 16,000 Agar and Rubberwood trees to be precise – around this extensive furniture plant in Prachinburi Province. This is a highly fertile region where agriculture, rice and tapioca, competes with tree farming and these days fast growing Eucalyptus for paper has the upper hand.

There is, or was, plenty of Rubberwood throughout Thailand, but domestic demand and exports to China have driven the local price up from about $220/m³ two years ago to the equivalent of $390/m³ today. So Picotee’s poised for a species change and hardwoods from as far as Australia and the U.S.A. could be poised to fill that latter. The motive is not new to the company, which has been using American Red Oak veneer since it commenced operations and still uses significant quantities laminated on locally made particle board. This year, Paiboon’s brother, Pichai, travels the U.S.A. to investigate sourcing Tulipwood looks to be a suitable alternative to Rubberwood. It also offers a high capacity optimizing line – necessary for Rubberwood. It also oil unfinished on the road purchasing rough green timber from sawmills throughout the mid-Atlantic. Holt & Bugbee’s website boasts that the company offers some of the finest Cherry lumber in the world.

We purchase from New England and Appalachian producers – some of them we have been dealing with for many years,” said Pierce. Approximately 25 million board feet of lumber passes through Holt & Bugbee’s facilities and distribution yards in a year’s time. Truck load lots are brought to the Tewksbury or Mt. Braddock facilities where the lots are stacked with kiln sticks between each course of lumber and either air dried or kiln dried in any of 15 kilns – nine at Mt. Braddock location. Lumber is kiln dried to six to eight percent moisture content. Following inspection, lumber is sorted on an automated grading station according to customer specifications. Equipment used at the company’s facilities is sorted on an automated grading station according to customer specifications.

For more information on this company, go online to www.picotee.co.th.

PICOTEE - Continued from page 4

For more information on this company, go online to www.picotee.co.th.

HOLT & BUGBEE - Continued from page 5

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For more information on this company, go online to www.picotee.co.th.

HOLT & BUGBEE - Continued from page 5

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HOLT & BUGBEE - Continued from page 5

For more information on this company, go online to www.picotee.co.th.
import/export timber products’ stock exchange

FOR SALE

Tropical Hardwood Lumbers
Genuine Mahogany
African Mahogany (Khaya)
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Import/export timber products’ stock exchange
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TOOL WOOD

Tropical Hardwood Lumbers

FOR SALE

3 T/L 5/4 #1 Com Hickory
1 T/L 5/4 S&B Hickory
5 T/L 4/4 #2 Com Hickory
4 T/L 4/4 #1 Com Hickory
5 T/L 4/4 S&B Hickory
1 T/L 8/4 S&B Beech
3 T/L 4/4 #1 Com Beech
2 T/L 8/4 S&B Basswood
1 T/L 6/4 S&B Basswood
2 T/L 5/4 #1 Com Basswood
1 T/L 5/4 S&B Basswood

3/4 Fas/F1F Narrow 6000'
3/4 Fas/F1F 4000'
4/4 Fas/F1F Sap 1 Com
4/4 Fas/F1F 1+2 white
4/4 Fas/F1F 9'-12' 1 Cont.
4/4 Fas/F1F 4/4 #1 Com
4/4 Fas/F1F Straight 8' 5 mbf
4/4 1 Com brown, S2S 1 Cont.
4/4 FAS 1 Cont.
4/4 FAS 2 mbf
4/4 1 com all white 5 mbf
4/4 Fas/F1F Narrow 6000'
4/4 Fas/F1F 1 Cont.
4/4 1 Com 1+2 white 3 Conts.
4/4 FAS 12m' S2S
4/4 FAS 4/4 #2 Com
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One Success Story After Another...

“I continue to advertise in The Import/Export Wood Purchasing News and The Export Directory because of the many inquiries I receive in faxes, e-mails and from visitors who tell me they’ve seen my ads. Advertising in The Import/Export Wood Purchasing News and The Export Directory has been and continues to be a good investment for Penn-Sylvan International.”

Bill Reese
Penn-Sylvan International, Inc.
Spartansburg, Pa.
HOLT & BUGBEE - Continued from page 15

locations includes: Sanborn and Pendl planers; Sanborn and Reckhart grading stations; Irvington-Moore, Klintec and American Wood Dryers kilns; a Still pre-dryer, Weing moulders, Pinheiro, Newman and Yates planers, Marline Johnson, Pinheiro and Ramkin rip-saws, McDonough Re-saw, Gelle Vedove UV primer and profile sander; and Challoner double-end tenoner.

Approximately 35 percent of Holt & Bugbee's lumber is sold as kiln-dried rough, with another 65 percent receiving surfacing and ripping at the company's finishing mills. A great deal of this material is processed through the moulders into a wide range of products, from basements and casings, chair rails, crown moulding, panel mouldings, picture frames and more. "We have one customer who turns mouldings into wooden crosses," Pierce noted. Moulding products are outlined in Holt & Bugbee's print and 132-page online catalogs.

Once a product is ready for delivery, shipping expediers prepare the order for shipment on one of Holt & Bugbee's 14 trucks. Delivery routes are complex and can encompass shipments from one to 10 or 12 customers before returning to the distribution yards. Final placement of Holt & Bugbee's most specialized profile and priming orders have graced such locations as the British Museum in the United Kingdom, universities such as Harvard, the Time Warner building in New York City, and even a custom-moulding cabinet designed by the finest Cherry in the world for Tiffany's Jewlers. Other high-end products include wider-width custom plank flooring in Walnut or rustic White Oak and even re-sawn Chestnut beams for millionaire New England estates, reclaimed from 100-year-old barn beams. Pierce sees the future of Holt & Bugbee lying in several long-range areas. The first is expansion of the company's sales. "That's why we added the Boyertown location," he said, "to reach into the Delaware, Maryland, Ohio and Virginia area." Pierce sees Holt & Bugbee's future growth also emerging from the company's increasing ability to custom design and produce high-end mouldings and other millwork. "For a distribution yard, we dry a high percentage of our own timber," he noted. "We even have the ability to dry the thicker 8/4, 10/4 and 12/4 Red and White Oak lumber."

Custom-design moulding orders are developed on a computer-aided-design (CAD) system. The knives are custom-ground by a team of six full-time craftsmen. "Bulk orders are becoming easier to outsource throughout the industry," said Pierce. Customers of custom-millwork include high-end retail lumberyards, as well as contractors for high-end commercial work such as public buildings, libraries and high-end restaurants.

Pierce's plans to reduce Holt & Bugbee's dependence on fossil fuel are in complete alignment with the company's parallel green initiative. "We've been a member of the Forest Stewardship Council for three years now," he said. "All our drying processes are 100 percent fueled by wood waste."

In addition to Phillip Pierce as president, other key personnel at Holt & Bugbee Co. include Roger Pierce Jr., vice president; William Collins, vice president; Wayne Blaisdell, general manager at Mt. Braddock; Peter Burns, general manager at Boyertown. For more information about Holt & Bugbee, visit the company's Web site at www.HoltandBugbee.com or call 1-800-325-6016.

SUMMITT - Continued from page 16

ate nearly any design envisioned. Maintaining complete control over every aspect of production, each door is completed from start to finish at the Corona facility. The doors are checked for quality assurance with an eleven-point inspection throughout the manufacturing process. The production manager personally oversees the final evaluation of each door.

Summit doors have been utilized in applications from airplane hangers in Nevada, wineries in Napa to a personal castle in Massachusetts. They can also be found showcasing a mural in San Diego, in a race-car themed restaurant in Maryland and serving as exits for a firehouse in Los Angeles.

The newly introduced Vintage Collection was designed to better fit the needs of budget-conscious individuals looking for a quality crafted product at a reasonable price, according to Mike Rader. "Summit Door has simply created a wood garage door for the masses, appealing to both million dollar tastes and realistic budgets," he said.

Of six collections, the newly introduced Vintage Collection features nine classic designs which can each be interchanged to create a unique look with various options, such as custom glass, decorative hardware and insulation. This collection comes ready to paint or stain.

The Weston project was designed to reflect the rustic look of an old New England barn. Approximately 75 percent of the home was built in Bensonwood's controlled workshop environment. These components were then assembled on site in Weston and once the home was built, Summit Door installed the garage doors. The two garage doors were hand-crafted and designed to compliment...
the barn-style architecture. Made from Western Red Cedar, the doors were customized with trim and detailed on both the exterior and the interior of the garage door making it an exclusive design. Summit Door Inc. is a member of the National Association of Home Builders (NAHB), Door & Access Systems Manufacturers Assoc. (DASMA), and the National Assoc. of the Remodeling Industry (NARI). For more information visit www.summitdoorinc.com or contact 888.SMT.Door (888-768-3667).

CURVE - Continued from page 8

companies importing and selling timber to the EU to demonstrate that they have exercised adequate due diligence to ensure their timber has been legally harvested. While the approaches are different, the impact of these legislative actions has resulted in a reined focus from companies in Europe and North America on responsible procurement. With this focus on responsible sourcing comes a set of increased expectations on suppliers throughout the world to establish traceability for their products and supply chains.

Transforming Supply Chains

With a tightening regulatory focus over the next 12 months, is your company staying ahead of the curve—putting measures and systems in place to ensure compliance and reduce your risks?

Industry leaders wishing to practice optimal “due care” in understanding and avoiding risks of sourcing illegal wood are turning to credible certification to address not only market pressures for legal compliance, but also the need to sustainably secure a lasting supply of raw material.

Certification, which relies on independent parties to verify that companies have produced wood or wood products under environmentally and socially responsible conditions, has gained significant acceptance and momentum throughout the industry as companies such as Walmart, Williams-Sonoma, Kimberly-Clark and IKEA create and implement procurement policies which give preference to credibly certified or recycled wood or fiber.

As participants in the World Wildlife Fund’s (WWF) Global Forest & Trade Network (GFN), these companies have formalized their commitment to responsible forestry and trade, investing in the triple bottom line of sustainability, people, planet and profit.

BY TAKING SUFFICIENT STEPS TO ENSURE THEIR PROCUREMENT DECISIONS HELP PROTECT FORESTS, RATHER THAN CONTRIBUTE TO THEIR DEGRADATION, THESE COMPANIES ARE TURNING TO CREDIBLE CERTIFICATION PROGRAMS. (DASMA), And the National Assoc. of the Remodeling Industry (NARI).

A Blueprint for Change

Where do you start when you are looking to develop and implement a responsible procurement policy? By engaging with your suppliers, asking questions and classifying and verifying the environmental status of the raw materials being purchased, you will help your company set time-bound targets for eliminating the unwanted sources and risks while sending signals to customers and suppliers of a robust commitment to responsible forest management and credible certification.

Lastly, know that you don’t have to travel this road alone. Many organizations, like WWF’s Global Forest & Trade Network (gfnt.org), exist to help you through this process down into manageable and achievable steps, providing expertise and technical assistance along the way. Together, we can transform the nature of the global forest products supply chain and consequently, its impact on forest resources around the world.

BUSINESS TRENDS (ABROAD)

Myanmar

Recent reports from Myanmar officials indicate a quiet market situation. As reported earlier, demand for Teak and Pyinakado is still subject to grade and size. Larger logs are being traded for more than smaller grades. Prices are reported to be somewhat subdued.

Peru

Officials in Peru recently stated that improperly defined private property rights have led to reluctance among banks to offer credit facilities to concession holders. General director of the ministry of forestry and wildlife, Jorge Ugaz Gomez said that private forests are often considered inadequate to secure loans for forest concessions.

Forestry operations in tropical forests in the country are very expensive and investments in machinery, forestry equipment, infrastructure and logistics are desperately needed. The Ministry of Forestry and Wildlife is identifying factors affecting forest concessionaires access to financing in hopes of improving Peru’s financial situation. “The forest sector is very dynamic and there is increasing interest in Peruvian timber products from the informal, domestic and international markets,” Jorge Ugaz Gomez of the Ministry of Forestry noted.

Antonia Brack, Minister of Environment of Peru, recently announced Peru’s target of eliminating illegal logging activities by 2021. According to the minister, if successful, this can reduce Peru’s CO2 emissions by as much as 47.6 percent.

In related news, the Agency of Monitoring Forest Resources and Wildlife (OSINFOR) proposed an annual reforestation of 100,000 hectares in Peru. Successful reforestation has been shown in other countries and Peru would have the potential to increase its rate of reforestation, according to the OSINFOR. OSINFOR also noted that the country still has potential of reforesting 10 million hectares, and it is calling for a national commitment to promote reforestation and create forest growth in different regions of the country.

India

In the second quarter of the fiscal year 2010-2011, the manufacturing and construction sectors grew 9.1 percent and 8.8 percent respectively, enabling economic growth to exceed the forecast of 8.2 percent growth for the period. The agricultural sector grew 4.4 percent over the same period last year due to the favorable monsoon season, according to the Central Statistical Organization.

In the second quarter of the fiscal year 2010-2011, exports grew sharply...
BUSINESS TRENDS (ABROAD)

Continued from page 19

by 21.6 percent compared to the same period last year. India targets 15 million hectares of land under forest cover by 2020. The Director General of Forest Department in New Delhi made the announcement, during the India Priyadarshini Vriksha Mitra (IPVM) awards given for afforestation and wasteland development efforts. The forest cover in India is currently 23 percent of the total land area and the plan is to expand it to 33 percent within the next few years. Better soil and water conservation and afforestation efforts will result in expanding agriculture, less migration to cities and improved livelihoods.

Indonesia

The Indonesian government is opti- mistic that its furniture sector’s partic- ipation in the International Furniture and Interior Design Exhibition will help pro- mote sales of Indonesian furniture products in the Middle East. According to analysts, the building sector in the Middle East and particu- larly in Qatar is becoming with the com- pletion of several residential, hospital- ity and commercial construction proj- ects. The Indonesian Trade Ministry also hopes that the exhibition will help strengthen its presence and promote trade between Qatar and Indonesia whose growth has slowed to 4.76 percent in recent months.

Exports continue to decline due to difficul conditions in the main markets for Indonesian furniture, mainly Japan, the U.S. and the Middle East. Recent statistics released by the Forestry Industry Information and Development Agency (HOKKI), show that the volume of exports for 2010 amounted to only 1.9 million cu.m., down 11 percent from 2.1 million cu.m. registered in the same period one year earlier. In terms however, exports increased by 2.2 percent or US$47 million over the same period. Officials said the decline in exports is attributed to the strengthening of the Indonesian Rupiah against the U.S. dollar, which has the effect of making Indonesian products more expensive and less competitive in the interna- tional markets. The appreciation of the Indonesian Rupiah has also eroded the profit margins of producers. Most prices of Indonesian timber remain unchanged. The winter season is beginning in the Northern countries. Suppliers say most buyers are waiting for special quality (diameter 70-80 cm & up). Malaysian prices tend to rise. In addition, the sourcing by Chinese companies, log prices continue to rise. For sawnwood, undressed Greenheart prices were improved for the prime, select and sound qualities. Undressed Purpleheart prices slipped slightly. Dressed Greenheart top-end prices ranged from US$896 per cu.m. to US$1,450 per cu.m., but the exported volumes were small. Prices for the dressed Purpleheart remained steady during the first half of the year. This period saw a larger used species to the European market at good average prices. Guyanese log prices were the major market for Guyana’s value-added products.

Japan

In the first eight months of 2010, log imports to Japan from Sarawak amounted to 2.7 million cu.m. Out of the total log export volume, India took 1.4 million cu.m., China 434,000 cu.m., Taiwan P.O.O. 353,000 cu.m., and Japan 250,000 cu.m. The Japanese Lumber Reports (JLR) notes that Japan is no longer the main player in the Southeast Asian log market. In 2009, log production in Sabah totaled 4.3 million cu.m. For 2010, pro- duction was far less at 1.3 million cu.m. in the first six months as a result of low supply and aggressive sourcing by Chinese companies. Log prices tend to rise. In addition, the rainy season is expected to further curtail log supply, reports JLR. In Sabah, Kapur log prices received US$120 per cu.m., up US$3-5 per cu.m. In Sarawak Kapur log prices stood at US$62 per cu.m. For sawn and US$270-280 per cu.m. for sawmill quality (diameter 70-80 cm). For sawnwood, undressed Greenheart prices were improved for the prime, select and sound qualities. For sawnwood, undressed Greenheart prices were improved for the prime, select and sound qualities. For sawnwood, undressed Greenheart prices were improved for the prime, select and sound qualities. For sawnwood, undressed Greenheart prices were improved for the prime, select and sound qualities. For sawnwood, undressed Greenheart prices were improved for the prime, select and sound qualities. For sawnwood, undressed Greenheart prices were improved for the prime, select and sound qualities. For sawnwood, undressed Greenheart prices were improved for the prime, select and sound qualities. For sawnwood, undressed Greenheart prices were improved for the prime, select and sound qualities. For sawnwood, undressed Greenheart prices were improved for the prime, select and sound qualities. For sawnwood, undressed Greenheart prices were improved for the prime, select and sound qualities. For sawnwood, undressed Greenheart prices were improved for the prime, select and sound qualities. For sawnwood, undressed Greenheart prices were improved for the prime, select and sound qualities. For sawnwood, undressed Greenheart prices were improved for the prime, select and sound qualities.

Guyana

During the period under review, there were some exports of Greenheart logs in fair and sawmill qualities. Purshiehart log prices remained rela- tively stable for all qualities while Mora log prices continued to rise. For sawnwood, undressed Greenheart log prices were improved for the prime, select and sound qualities. Undressed Purpleheart prices continued to rise. The Japanese government is current- ly negotiating on joining the Trans Pacific Partnership (TPP), a free trade agreement between Singapore, New Zealand, Australia, Chile, Peru, Malaysia, Vietnam, Brunei and the U.S.A. According to JLR, the National Council for Forest Products Trade Measure, consisting of 22 forest and wood industries, has already joined the TPP. The Council insists that liberalization of the timber trade would have serious impacts on the domestic wood and timber product industry. In addition, the Council
ed only five percent of Canadian exports. In 2009, Canada's reliance on the U.S. market is edging down. In 2000, the U.S. bought 84 percent of Canadian exports and by 2009 the number had dropped to 74 percent. Canada's total exports were expected to grow by only 2.4 percent in 2011 and another 8.5 percent in 2011, with most of the growth coming in the second half of the year, the board forecasts. In 2012, once the recovery is in full swing, exports will surge 16.6 percent.

Recently the Canadian Association of Realtors projected a nine percent drop in housing for 2011, but revised that projection to an eight percent increase (from 402,000 projection to a little over 425,000 for 2011). The Bank of Canada announced in early December two year it would hold its interest rate at one percent until 2011, and 2011. But analysts focused on the accompanying statement from the governor which con-

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