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The Softwood Forest Products Buyer

Vol. 27 No. 4 The Softwood Industry's only newspaper.....now reaching 39,725 firms (20,000 per issue) July/August 2012

Nearly 90 Companies Represented At NELMA Convention

Boston, Mass.—The 79th Annual Convention of the Northeastern Lumber Manufacturers Association (NELMA) was held here recently at the Seaport Hotel. Integrating the historically-successful mantra of “(Innovation +

Technology) x People = Sustainable Versatility” a total of 183 individuals representing 87 companies involved with the northeastern Softwood lumber

Photos By Terry Miller

Additional photos on page 12

Continued on page 8



Win Smith Jr., Limington Lumber Co., East Baldwin, Maine; Matt Duprey and Jack Bowen, Hancock Lumber Inc., Casco, Maine; and Richard Cholette, Alexandria Moulding, Alexandria, Ont.



Prisco DiPrizio, P. DiPrizio Lumber, Rochester, N.Y.; Tom Eastman, Hood Distribution, Ayer, Mass.; Marcie Perry, DiPrizio Pine Sales, Middleton, N.H.; Terry Miller, The Softwood Forest Products Buyer, Memphis, Tenn.; and Scott Brown, DiPrizio Pine Sales

NAWLA Hosts Annual Leadership Conference

NAWLA's First Leadership Conference Connects Industry Generations to Meet Industry Challenges

Chicago, Ill.—The North American Wholesale Lumber Association recently wrapped up its first annual Leadership Conference, and according to the participants, it was a rousing success. Held at The Broadmoor Resort in

Colorado Springs, Colo., the meeting brought together executives and managers from all areas of the lumber industry for three days of educational

Photos By Steve Starr

Additional photos on pages 12 & 14

Continued on page 8



Dan Semsak, Pacific Woodtech Corp., Burlington, Wash.; Alden Robbins, Robbins Lumber, Inc., Searsmont, Maine; and Rick Ekstein, Weston Forest Products, Mississauga, Ontario, Canada



John Somerville and Andy Toombs, LMC, Wayne, Pa.; and Andrew Goodman, Sherwood Lumber Group, Islandia, N.Y.

Guest Speakers Address NAWLA-Boston Attendees

By Terry Miller

Boston, Mass.—The recent regional meeting of the North American Wholesale Lumber Association (NAWLA), held here at the Seaport Hotel, featured informative guest speakers and an opportunity for Softwood indus-

Additional photos on page 14

Continued on page 11



William Giguere, Sherwood Lumber, Charlton, Mass.; Matt Pedrone, Cabot, Newburyport, Mass.; Craig Myers, Pennsylvania Lumbermens Mutual Insurance Co., Philadelphia, Pa.; Doug Britton, Britton Lumber Co., Fairlee, Vt.; and Rich Quitadamo, Eastern Forest Products, Lyndeborough, N.H.

Crossroads Of Lumber Supply And Distribution: The 2012 NAWLA Traders Market®

12th Big Buyers Issue Features Key Suppliers

The Softwood Buyer NAWLA Special Edition, with a 10,000 distribution plus digital visibility all year long, targets wholesalers, wholesale distributors, remanufacturers and primary suppliers, such as sawmills, panel producers and engineered wood product manufacturers. This audience will receive The Softwood Buyer's twelfth edition, hot off the press, three to four weeks prior to the NAWLA Traders Market®.

Be part of this edition by advertising in this Special NAWLA Edition of the Softwood Buyer, which taps into the multi-billion dollar market for Softwood forest products.

This Special Edition containing your ad and edi-



Continued on page 11

Who's Who In Softwoods



NATALIE MACIAS

Natalie Macias serves as international marketing manager for the **Softwood Export Council (SEC)**, headquartered in Portland, Ore. The Softwood Export Council is a trade coun-

Continued on page 18



ARTHUR BARKER

Arthur Barker is Canadian market manager for **Teal-Jones Group**, based in Surrey, B.C. The Teal-Jones Group is a fully integrated forest company, which

Continued on page 16



JACK BOWEN

Jack Bowen is vice president of sales and business development for **Hancock Lumber Co.**, based in Casco, Maine. Hancock Lumber has a history that spans

Continued on page 16



ALEX DARRAH

Alex Darrah is a new sales associate for **Durgin & Crowell Lumber Co.**, located in New London, N.H. Durgin & Crowell produces 30 million board feet annually of kiln-dried Eastern White

Continued on page 16



TERRY BAKER

Terry Baker has spent 18 years as sales manager for **Tri-Pro™ Forest Products**, located in Oldtown, Idaho. In his position, Baker sets prices, projects manufacturing and

Continued on page 16



LYNN SURLS

Lynn Surls is president, CEO and major shareholder of **Richardson Timbers**, based in Dallas, Texas. Richardson Timbers offers custom patterns, rafter tails, trailer flooring, corbels, surfacing,

Continued on page 18



Stewardship Reauthorization

The Senate Agriculture, Nutrition and Forestry Committee recently passed by a vote of 16-5 the Agriculture Reform, Food and Jobs Act of 2012 (Farm bill) out of the Committee and sent it to the full Senate for consideration.

Included in the bill by Committee Chairwoman Debbie Stabenow (D-MI) was a permanent reauthorization authority for stewardship contracting. Prior to the vote, over 90 organizations had signed and delivered a letter to the Committee asking for the permanent reauthorization.

On a parallel path on the House side,

THE WASHINGTON SCENE

Representatives Paul Gosar (R-AZ) and Ben Ray Lujan (D-NM) have introduced H.R. 4396, which would extend stewardship contracting authority for 10 years. It remains to be seen whether any Congressional Committee will conduct a meaningful review of the stewardship contracting authority to see if any changes might be needed before making it permanent.

At press time it is unclear which path may be taken to get the stewardship contracting authority, which expires in 2013, reauthorized. According to officials, there are no guarantees that both the full Senate and or House will pass the bill, and it's not certain how much traction the House bill will get. What is certain is the stewardship

Updated Concrete Form Guide Published

For more APA News and Information, go to www.apawood.org

APA's Design/Construction Guide: Concrete Forming was re-published this month following an extensive update. The guide is a resource for architects,



engineers and contractors who design concrete structures. Descriptions of the various panel grades, types of special textures and panel tolerances aid the concrete form designer in the selection and specification of concrete form panels. The brochure also includes form maintenance recommendations which can extend the life of the concrete forms and new case studies highlighting the use of concrete forming in a variety of commercial structures. The guide can be downloaded from the website in PDF format. Contact: Marilyn Thompson.

Designers Circle Off and Running

The new Designers Circle program is



drawing attention in the media, and design professionals are taking

notice. Membership has more than doubled to 2,900 participants in the past month. Designers Circle, APA's new and expanded web-based program for building and design professionals, was developed to provide a regularly updated information resource and forum for participating architects, engineers, builders, and code officials. Registration to APA Designers Circle is free, and subscribers to the program have access to a one-stop online resource center offering timely technical information and recommendations for wood frame construction, news updates, and an industry calendar of events. The site also includes links to a broad range of product and design recommendations from multiple sources. Educational opportunities, including the ability to earn continuing education credits through online training and webinars, are planned. Visit the website at www.apawood.org/DesignersCircle. Contact: Mark Halverson or LaDauna Wilson.

How Much Wood Is In A House?

Possibly the most frequently asked question over the years is, "How much plywood or OSB or lumber or Engineered Wood Product is there in a house?" The questions come from APA members, journalists and those just curious about home building. In 1995, the NAHB Research Center asked APA to partner in a survey of builders to learn about the volume of products used. APA contributed by reviewing the questionnaire and providing conversion factors such as 3/8" volumes for floor, wall and roof sheathing thickness, board foot equivalents for I-joists and board foot volumes for various sizes of lumber and engineered wood beams and headers. These conversion factors remain the property of APA.

Continued on page 16

authority has been widely used by the Forest Service and will likely get extended in one form or another.

Green Building Certification Reviewed

The U.S. General Services Administration (GSA) released its evaluation of green building certification systems and identified three that fulfilled its screening criteria. One of those was the "Green Globes" system supported by the Green Building Initiative, which explains the benefits of building with wood.

The selected certifications were chosen from more than 180 different building standards, tools and systems, but none were able to meet every requirement set forth by the government; however, Green Globes and LEED came closest.

From these studies and recommendations, GSA will work with the Secretary of Energy to choose the best systems for constructing sustainable and energy-efficient buildings within the federal government system.

Court Throws "Ambush Election" Rule Out

The National Lumber and Building Material Dealers Association (NLBMDA) recently applauded the Federal Court decision voiding the National Labor Relations Board (NLRB) move to curb employer and employee rights by speeding up union elections. The rule change had gone into effect and cut in half the amount of time permitted for voting on unionization. With as few as 15 days notice, employers would have insufficient time to seek counsel and freely speak and negotiate with employees ahead of a vote. A report by Bloomberg Government found that Unions win 87 percent of elections held within 15 days of a request, while only 58 percent of workplaces stand by their decision to unionize when they have the time to debate and vote after 36 to 40 days.

Judge James Boasberg of the U.S. District Court in Washington, D.C., found that the NLRB's vote on the

Continued on page 10

Table of Contents

FEATURES:

79th Annual NeLMA Convention1
NAWLA Leadership Conference1
NAWLA – Boston Meeting1
NICKELL MOULDING COMPANY4
SISKIYOU FOREST PRODUCTS6
IDAHO TIMBER7
Boston Ice-breaker Hockey9
Cedar Hockey Photos 10
Webinar Offers Positive Message15

DEPARTMENTS:

Who's Who in Softwoods..... 2
Washington Scene..... 2
APA News.....2
Midwest Business Trends.....20
West Coast Business Trends 20
Retail Review..... 21 & 22
Ontario/Quebec Business Trends 23
South/Southeast Business Trends23
Western Business Trends..... 24
Northeast Business Trends.....24
Trade Talk27
Stock Exchange..... 29, 30, & 31
Softwood Calendar 37
Classified Opportunities..... 37 & 38
Index of Advertisers 38



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NICKELL MOULDING Maintains A Laser-like Focus On What It Does Best

By Bridget McCrea



Nickell Moulding's President George Nickell.



Founded in 1981 by Nickell and his wife Patti, the company started off supplying the picture frame moulding industry. From there, it moved into the cabinet, furniture and housing industries.



Credit the manufacturer's use of water-based finishing products rather than solvent lacquer-based products in both its manufacturing and finish applications, and its production of eco-wood (MDF) that is a virgin recycled product for its wrapped mouldings with helping to raise its "green" profile.



The plant runs roughly 40 hours a week, with a single shift, and uses about 3.5 million board feet of lumber annually.

Elkhart, Ind.—When times get tough, or when new opportunities rear their heads, companies tend to get sidetracked. They reach outside of their core competencies and attempt to add new products and services,

hoping that these offerings will help boost their bottom lines. Nickell Moulding Company, Inc., located here, takes a different approach: It sticks to what it does best. Even in the most recent economic downturn, for example, the manufacturer looked internally to tighten up its operations and cut back on expenses, rather than trying to be something that it isn't.

The plant runs roughly 40 hours a week, with a single shift, and uses about 3.5 million board feet of lumber annually. Primary species include Yellow Pine, ash, poplar, basswood, red oak, and maple, all in No. 1 Common and Select and better grades.

"We really try to stay focused on the manufacture of custom mouldings, and prefer not to get thrown off track by new lines of business," said George Nickell, president. "We've taken that approach since inception, and it works very well for us as a long-term strategy."

Specializing in mouldings that are used in cabinets, picture frames, furniture and residential homes, Nickell Moulding operates from a 120,000-square-foot plant and employs about 85 persons.

Founded in 1981 by Nickell and his wife Patti, the company started off supplying the picture frame moulding industry. From there, it moved into the cabinet, furniture and housing industries. Prior to starting the firm, Nickell was running a different moulding manufacturing company that he'd founded with his brother. "When I left that position, I decided to establish my own firm," said Nickell, who began in the industry in 1970. "I've been at this a long time."

Early on, Nickell said the company's main products were raw mouldings for the picture frame industry. When those customers began asking for custom finishes, the manufacturer started offering that service as well. A few years later, the company began manufacturing moulding out of medium density fiberboard (MDF), to meet a growing demand for the product, which can be veneered or laminated. "Today, we're producing a wide variety of mouldings, solid wood and MDF," said Nickell, "but still sticking to our core product lineup and customer base."

Nickell, two full-time sales reps, and six independent salespeople who represent Nickell Moulding, handle company sales. A member of the Kitchen Cabinet Manufacturers Association (KCMA) and the Wood Component



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As for measures Siskiyou Forrest Products, of Anderson, Calif., takes to ensure the quality of their products, Darren Duchi, general manager, said the company's process is consistent for accuracy and quality from the start.



Marketing primarily to wholesale distributors, Siskiyou moves close to a million board feet per month through its operations.



Throughout the years the company has continued to expand and develop manufacturing and remanufacturing services providing customers with a wide range of products from common industrial grade lumber to finger-jointed and edge-glued material.



Siskiyou recently added several machine centers including a new moulder, cut-line, several high tech thin kerf saws as well as resaws.



The company currently operates 10 dry kilns, which hold 250,000 board feet each.



All equipment is in-house from drying to manufacturing and painting.



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Anderson, Calif.—Siskiyou Forest Products, located here, has consistently made changes and improvements to their facilities. The Redwood, Cedar and alder product specialist began in 1974 with a wholesale remanufacturing yard in Rocklin. Throughout the years the company has continued to expand and develop manufacturing and remanufacturing services providing customers with a wide range of products from common industrial grade lumber to finger-jointed and edge-glued material.

“Recently we’ve added several machine centers including a new moulder, cut-line, several high tech thin kerf saws as well as resaws,” General Manager Darren Duchi explained. “We’ve also done a lot of work in the sticking and drying areas, and we’re buying a larger amount of bulk products from Canada in Western Red Cedar.”

Duchi indicated Siskiyou is now purchasing green Redwood and Cedar. “In the past we primarily purchased

Continued on page 25



The Redwood, Cedar and alder product specialist began in 1974 with a wholesale remanufacturing yard in Rocklin.

Siskiyou Forest Products operates in two separate locations: a 35-acre manufacturing plant in Anderson, Calif., and a satellite sales office in Weed, Calif.



IDAHO TIMBER Provides Spruce, Fir, Cedar and Pine—“Just-In-Time”

By Terry Miller



An aerial view of Idaho Timber's Henderson, N.C., facility.



Idaho Timber has seven dimensional lumber remanufacturing facilities located in Boise, Idaho (shown here), Chadbourn, N.C., Fort Worth, Texas, Henderson, N.C., Lake City, Fla., and Albuquerque, N.M.



Sagebrush sales in Albuquerque, N.M.



Idaho Timber of Texas, Ft. Worth, Texas



Idaho Timber of Florida, Lake City, Fla.



Idaho Timber of Carthage, Carthage, Ark.

Boise, Idaho—Idaho Timber is a nationally recognized leader in the forest products industry providing an extensive range of quality wood products to markets across North America and the Pacific Rim. Based in Boise, Idaho, this 33+ year old organization



has a “one-shift” shipping capacity of approximately 70 million board feet of Ponderosa Pine, Douglas Fir, White Fir, Spruce, Southern Yellow Pine and Cedar products by ship, rail and truck each month. Emerging from the adversity of the 1970s, Idaho Timber has successfully

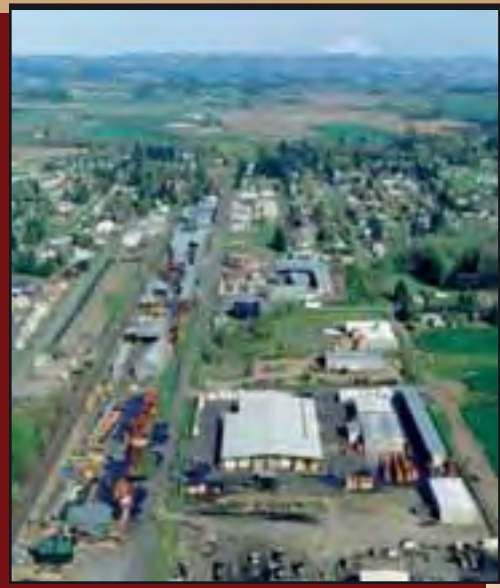
Continued on page 25



Idaho Cedar Sales, Troy, Idaho



Idaho Timber of Idaho, Weiser, Idaho



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Special Packaging/Services – Oregon-Canadian offers an array of services for the convenience of our customers. Above is a unit of Western Red Cedar, packaged with cardboard top and bottom, and heavy-duty corner protectors.

NAWLA LEADERSHIP -
Continued from page 1

seminars, networking events, and hands-on workshops.

"We took a risk with a new event in a fluid economy, but the progressive agenda and timely topics helped make the Conference a huge success," said Gary Vitale, President/CEO of NAWLA.

"We are at a unique moment in the lumber industry. At a time when the industry is coming out of a major transformative recession, many of the older generation of leaders are beginning to retire," said Vitale. "Many of our members are asking how to make this transition work, and many of our younger members are asking how to become better prepared to lead. Our conference agenda was designed to answer some of those concerns."

The Conference focused on leadership and generational challenges in the workplace. As one participant said, "The content for this Conference was very good and the schedule was packed. I think that was the right

agenda for this year and this market."

The Conference was kicked off with an inspirational address on leadership and motivation by Vince Lombardi Jr. He captivated attendees with real life stories on how to apply his father's leadership principles to everyday business. Lt. General Russel Honoré (Ret), Commander of the Katrina Joint Task Force, gave the keynote during the Chairman's Dinner, and challenged everyone to overcome tough obstacles to make a difference. Billy Beane, General Manager of the Oakland Athletics and subject of the book and movie *Moneyball*, gave the closing address about how to find success with limited resources in a competitive field.

Keeping with the theme of generational challenges in the workplace, Dr. Gustavo Grodnitzky, a renowned expert in organizational change, gave a detailed report on how to get members of different generations to work as a team. His presentation included simple but fascinating data on how generations differ in communication style, values, and life balance. His presentation is available on the Leadership Conference website at

www.nawla.org/meetings/annualmeeting.

Following Dr. Grodnitzky's presentation, one attendee remarked that "he was amazing. His presentation was one of the best I have ever been to. NAWLA hit the nail on the head."

In addition to the leadership and generational topics, the Conference included educational sessions on the economic outlook, funding working capital, freight's impact, and the retailers' perspective. Presentations from these sessions can be found at the Leadership Conference website at www.nawla.org/meetings/annualmeeting.

"NAWLA recognized its 120th anniversary during the leadership conference, but the Conference set the tone for what NAWLA is now, which is your business partner for the new economy," said Vitale.

The next major NAWLA event will be Traders Market in Chicago November 7-9, 2012. Registration has opened at www.nawlatradersmarket.com.

About NAWLA

The North American Wholesale Lumber Association is comprised of 500 companies dedicated to efficient distribution of lumber products and

The Softwood Forest Products Buyer the responsible stewardship of forest resources. NAWLA represents wholesalers, manufacturers, and service provider companies throughout the distribution supply chain. Founded in 1893, it is one of the oldest lumber associations in North America. For more information, please visit www.nawla.org.

NeLMA -
Continued from page 1

industry were in attendance during the 1-1/2 day event.

NeLMA Chairman Peter Buckley of Mill River Lumber welcomed attendees at the Opening Session that included the "State of the Association" update by the Association President, Jeff Easterling, and the Annual General Business Meeting. Elected to first year terms on the Board of Directors were Doug Chaisson of J.D. Irving Inc. and Associate Representative, Dante Diorio of Diorio Forest Products. Elected to a second term on the Board were Nicolas Fontaine of Stratton Lumber, Chuck Gaede of Durgin & Crowell, and Kevin Hynes of Hancock Lumber.

Meetings conducted the first day of the Convention included the Marketing Committee and the Pine Subcommittee. A review of marketing program activities and measurements for 2011 was presented by John Rooks of The SOAP Group, NeLMA's marketing consultant firm, along with new 2012 concepts for review by members of the Committee. Kim Drew of Drew PR, the Association's new Public Relations consultant, introduced her plans to assist NeLMA in garnering greater recognition of northeastern Softwoods with the all-important consumer and trade media. The Pine Subcommittee's primary focus centered on the revised 2012 Standard Grading Rules for Northeastern Lumber and associated Interpretations. The Subcommittee will continue its review of the grading rule and interpretations over the spring and summer to ensure consistency and report its finding to the Grading Committee when completed.

For this year's Convention, NeLMA welcomed 14 exhibitors that participated in the Products and Services Display Center. Open prior to and during the Welcome Reception, Convention attendees were able to view and discuss a wide variety of information in a casual setting, from operational software and services to milling and drying equipment manufacturers.

An early-bird opening of the NeLMA Café kicked off day two of the Convention followed by a meeting of NeLMA's Dimension Lumber Subcommittee. The group gave the green-light to the new SPF's-dedicated website in addition to a detailed update regarding the ongoing SPF's lumber species-specific testing in the NSLB region. Additional lumber testing by NeLMA for specific species was discussed and included Norway Spruce, Eastern Hemlock, and Eastern Spruce/Balsam Fir. Additional member meetings held on

Continued on page 11

6 State-of-the-Art Moulders & Planers



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- Andy Bean,
Bethel Moulder Operator



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Wholesalers Defeat Mill Team In First Boston Ice-Breaker

Photos By Terry Miller



Members of the Wholesale team included: (front row) Jack Fitzgerald, Ryan Fitzgerald, Chris Fitzgerald, Seaboard International Forest Products LLC, Nashua, N.H.; Anthony Baroni, Sandy Neck Traders, Harwich, Mass.; Jim Dermody, Seaboard International Forest Products LLC; (back row) referee Jim Robbins, Robbins Lumber Inc., Searsmont, Maine; David Wells, EnerNOC, Boston, Mass.; Paul Jannke, Forest Economic Advisors, Westford, Mass.; John Ruscio, Seaboard International Forest Products LLC; Tom Jenkins, Green Light Forest Products, Hampden, Maine; Dante Diorio, Diorio Forest Products, Ashland, Va.; Chris Murphy, EnerNOC, Boston, Mass.; and Richard Cholette, Alexandria Moulding, Alexandria, Ont.



Members of the Mill hockey team included: (front row) Carmen Mattuchio, Denison-Cannon Co., North Billerica, Mass.; Brad Weller, McDonald Page & Co., South Portland, Maine; Ben Crowell, Durgin & Crowell Lumber Co. Inc., New London, N.H.; Alden Robbins, Robbins Lumber Inc., Searsmont, Maine; (back row) Tonia Tibbetts, Robbins Lumber Inc.; Susan Coulombe, Irving Forest Products Inc., Dixfield, Maine; Jethro Poulin, Milan Lumber Co., Milan, N.H.; Paul Brinkmann, Boston Cedar, Boston, Mass.; Chuck Gaede, Durgin & Crowell Lumber Co. Inc.; Doug Chiasson, J.D. Irving Ltd., St. John, N.B.; Tyler Gill, EnerNOC, Boston, Mass.; Jeff Hardy, Cersosimo Lumber Co., Brattleboro, Vt.; Brett Anderson, J.D. Irving Ltd.; and coach Win Smith, Limington Lumber Co., East Baldwin, Maine

Revere, Mass.—After a recent industry meeting involving peers in the Softwood industry, Seaboard International Forest Products LLC and J.D. Irving Ltd. hosted the 1st Annual Boston Ice-Breaker hockey game at the Cronin Skating Arena, located here.

One team was comprised of Mill representatives while the opposing team included Wholesale company representatives. The Wholesalers defeated the Mill team in this first clash between the two teams.

About the host companies, Seaboard International Forest Products is one of the largest lumber and building materials wholesale organizations in North America. The company is dedicated to building and enhancing professionalism within the industry and providing a wide range of products and information to its customers.

Seaboard International promotes implementation of and compliance with constructive logging laws in all global timber-producing regions. The company recognizes and promotes wood as the only all-natural, biodegradable, renewable resource. For more information about Seaboard International Forest Products, visit online at www.sifp.com.

J.D. Irving Ltd. was founded in 1882 by James Dergavel Irving and has operations in Eastern Canada and the U.S., employing more than 15,000 people. Since the company began, it has planted over 850 million trees in the past 50 years, a national record in Canada. Today, the diverse companies of J.D. Irving Ltd. continue to grow and evolve, holding true to the goal of providing quality products and services that span industries and customers worldwide.

J.D. Irving is headquartered in St. John, N.B. For more information, visit online at www.jdirving.com.

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ANNUAL CEDAR HOCKEY Photos



Recently the annual Cedar Hockey game, organized by a conjunction of Western Red Cedar professionals in British Columbia and Washington, was played at Planet Ice Coquitlam. Members of the green team included: (BACK ROW, LEFT TO RIGHT) Craig Upper, 2012 Shoot-Out Winner, Cooper Creek Forest Products, Salmo, B.C.; Andrew Wasmuth, Westminster Industries, White Rock, B.C.; Warren Carter, North Enderby Timber, Enderby, B.C.; James Wasmuth, Westminster Industries; Shane Harsh, Terminal Forest Products Ltd., Richmond, B.C.; Marc Belzil, West Bay Forest Products & Manufacturing, Blaine, Wash.; Rob Cook, Precision Cedar Products, Surrey, B.C.; Graham Pickard, Terminal Forest Products Ltd.; Paul Clasby, Rielly Lumber Corp., West Vancouver, B.C.; Dave Wasmuth, Westminster Industries; (FRONT ROW LEFT TO RIGHT) Craig Fleishhacker, North Enderby Timber; Stuart Clark, Power Wood Corp., Surrey, B.C.; Jason Mann, AJ Forest Products Ltd., Garibaldi Highlands, B.C.; Chad Findlay, West Bay Forest Products & Manufacturing; Jake Power, Power Wood Corp.; and Mike Chong, Probyn Export, New Westminster, B.C.

Held annually for many years as a networking event, the annual Cedar Hockey game provides peers an opportunity for friendly competition on the ice. This year's white team included: (BACK ROW LEFT TO RIGHT) John Carston, Vancouver Cedar Specialties Products Ltd., Surrey, B.C.; Brent Stuart, Russin Lumber Corp., Montgomery, N.Y.; Kevin Chong and Jeff Derby, Western Forest Products Inc., Surrey, B.C.; Don Backs, Vancouver Cedar Specialties Products Ltd.; Ben Meachen and Ryan Furtado, Western Forest Products; Andy Rielly, Rielly Lumber Corp., West Vancouver, B.C.; Russ Nixon, Western Forest Products; (FRONT ROW LEFT TO RIGHT) Chris Boyd, Probyn Export, New Westminster, B.C.; Mike Mitton, Gilbert Smith Forest Products Ltd., Barrier, B.C.; Nathan Tellis, Western Forest Products; Marc Irby, U.S. Cedar LLC, Sherwood, Ore.; and Dan Wasmuth, Westminster Industries Ltd., White Rock, B.C.



FISH MORE
DECK CHALLENGE

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A TRACKER BASS
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TRACKER® PRO TEAM™ 175TF
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GRAND PRIZE

1 BUILDER/HOMEOWNER TEAM GRAND PRIZE:
BUILDER WINS 2012 TRACKER® PRO TEAM™ 175TF
HOMEOWNER WINS \$2500

OTHER PRIZES

\$1000 EVERY MONTH
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TEN \$500 HOMEOWNER DIY MONTHLY PRIZES

HOW TO ENTER

1 Use Ecolife Stabilized Weather-Resistant Wood for your deck projects, and build great-looking decks!

2 Take quality photos of the finished deck project.

3 Enter the contest by filling out the online entry form and uploading the photos and the Ecolife (EL2) purchase receipt at www.Ecolife.Fish-More.com.

4 Enter by the monthly deadline to compete for that month's prize. Enter by the 12/31/12 deadline to compete for the Grand Prize. The homeowner and builder of a deck may co-register as a team to compete for the Grand Prize!

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Enter your Viance Ecolife (EL2) Deck into the "Fish More Deck Challenge" for a chance to win a fishing boat and other great prizes! Homeowners and builders are all eligible to compete. Entry Period runs 2/1/12 through 12/31/12. Must be a legal resident of the 50 United States or the District of Columbia and 21 years of age or older to enter and win. Must use Viance Ecolife (EL2) products in deck. Contest subject to Official Rules. Go to www.Ecolife.Fish-More.com for Official Rules and more information. Void where prohibited.

WASHINGTON SCENE -

Continued from page 2

"Ambush Election" Rule was null and void because a quorum of three was not present. The union election rules in force before April 30 will be restored until NLRB takes further action. The court case was brought by the U.S. Chamber of Commerce and the Coalition for a Democratic Workplace. The NLRB is now expected to re-vote and re-implement rules that have long been pushed for by large labor unions as they face dwindling membership. "The NLRB has consistently overreached on this issue, and NLBMDA maintains its strong opposition to the unfair mandates in the 'ambush-Election' Rule. We will continue to support the rights of lumber dealers as a member of the Coalition for a Democratic Workplace," said NLBMDA President Michael O'Brien.

AF&PA Responds To Solicitor General's Recommendation in Forest Case

The American Forest & Paper Association (AF&PA) filed a request for U.S. Supreme Court review or summary reversal of the Ninth Circuit Court decision to require National Pollutant Discharge Elimination System (NPDES) permits for logging activity on forest roads. The Ninth Circuit Court's decision overturned EPA's 35-year approach to managing runoff from forest roads. The U.S. Solicitor General admitted that the Ninth Circuit's Decision was wrong. However, he also concluded that Supreme Court review is not necessary, because EPA intends to issue regulations to provide flexible approaches to managing forest road runoff. "The fact that EPA may finalize regulations in the future is no reason to allow the Ninth Circuit's decision to stand. In fact, leaving the decision in place will require EPA to develop a rule around what the U.S. agrees is wrongly-decided law," said AF&PA President and CEO Donna Harman. "Forest landowners and others in the

Continued on page 15