



TS Manufacturing

Equipment for the sawmill & lumber handling industries.



Sawmill & lumber handling equipment
for the **softwood industry**

TS manufactures a wide range of equipment for your softwood needs:

- Bandmill systems
- Twin saws
- Edger systems
- Lug loaders
- Log handling
- Trimmers
- Bin sorter systems
- Tilt hoists
- Stick reclaims
- Stacker systems
- Stick placers
- Debarkers

Contact TS Manufacturing & get started on your next sawmill project.



www.tsman.com

TS Manufacturing Co.
2 Fleetwood Road,
Lindsay, ON K9V 6H4 Canada

T: 705.324.3762
F: 705.324.6482
E: sales@tsman.com

See our videos
on: **YouTube**



The BID Group Of Companies: One Group, One Force

The privately owned BID Group family of companies has over 32 years' experience in providing industry-leading solutions for its highly valued clients. Powered by Comact, PHL, DelTech, SEC, A&M Manufacturing, and BID Construction, the BID Group of companies provides innovative, efficient, and reliable equipment to exceed its clients' expectations. Its ability to provide turnkey solutions, including engineering, project management, installation, startup, and after sales service, furthers the BID Group's strategic value to its clients. The BID Group numbers nearly 1,000 employees, based in one of its fourteen locations across continental North America.

Comact: Leader In High Performance

Comact is a North American leader in the design and manufacturing of wood processing equipment. The company offers the most comprehensive range of products on the market, featuring everything from mechanical equipment all the way to artificial vision for optimization, not to mention automation and controls. Thanks to its greater capability in sawmill



Pictured is Comact's GradExpert™.



design, manufacturing, and delivery, it is one of the largest companies of its kind in North America. Comact is equipped to deliver fully-automated production lines and manufactures equipment meant to meet the requirements of clients

both in the Softwood and the hardwood processing businesses. We invite you to visit www.comact.com to find out more about Comact.

PHL: The Expertise Behind Your Success

Within the BID Group, PHL is the company specializing in customization of equipment for sawing hardwood, White Pine, and resinous wood (SPF). Whether for primary or secondary breakdown, or for optimized

edgers and re-saws, PHL's broad range of products meets the requirements of that market segment thanks to clear, refined engineering of



This is PHL's horizontal resaw.



simple, efficient equipment. PHL was established in Quebec over 40 years ago and has been offering solutions to the local market as well as on the international level ever since. PHL's excellent

reputation in the industry rests on its team's personalized approach as well as on the sound relationship of trust it fosters with its clients.

We invite you to visit www.phlinc.ca to find out more about PHL.

DelTech: Energizes Your Projects

With a long-standing reputation for innovative design, DelTech is a primary manufacturer of continuous and batch kilns as well as biomass-fueled energy systems.

DelTech, a well-established company in British Columbia, will soon



DelTech is a primary manufacturer of continuous and batch kilns.

expand its activities to the Southern United States. Specialized in energy solutions for the forestry sector, DelTech is also an industry leader in pellet

plant manufacturing. The energy systems supply thermal energy for lumber dry kilns, material dryers, board presses, log conditioning, power generation, and plant heating systems. DelTech creates turnkey systems, thus providing start-to-finish solutions. The experienced field team ensures high-quality installations, commissioning, and maintenance.

We invite you to visit www.deltech.ca to find out more about DelTech.

SEC: Its Specialty Becomes Your Efficiency

Within the BID Group, SEC (Sawmill Equipment Company) is the company specializing in lumber handling equipment for both sawmills and planer mills. SEC designs, manufactures, tests, and services highly efficient lumber machinery for lumber producers around the world. Its manufacturing team works closely with the R&D group to constantly examine and refine manufacturing processes. Among its most reputable products, the PosiLOCK, an optimized board fencing system, and the VersaFORK, a stacker for sawmills and planer mills,



Pictured is SEC's PosiLOCK.

are noteworthy.

We invite you to visit www.sawmillequipment.ca to find out more about SEC.

A&M Manufacturing: Your Reference For Planing Systems

In May 2015, the BID Group acquired A&M Manufacturing for its extensive experience in the planing industry. Whether for planer feed systems, planer retrofits, or even the pur-



chase of an all-new planer, Dennis Miller's team is the North American reference. Since A&M Manufacturing is renowned for its attentive customer service along with its unparalleled understanding of planing systems, it will undoubtedly enhance the BID Group's line of products and services.

We invite you to visit www.ammfginc.com to find out more about A&M Manufacturing.



A&M Manufacturing has extensive experience in the planing industry.

BID Construction: Maximizes Your Ambition

BID Construction is a group of companies whose operations are aimed at the construction of buildings. It is this very group of companies that allows the BID Group to be capable of providing turnkey solutions, including the construction of buildings, related civil engineering services, and equipment installation. The BID Group of Companies first began in this field in 1983, before diversifying and acquiring OEMs. Thanks to its certified team and extensive experience in the field, BID Construction is perfectly suited to meet substantial challenges in mill construction.



ServiPlus: Your Customer Support Team for All BID Group Brands



Owing to its presence throughout North America and to its qualified team of professionals, ServiPlus is the reference for after sales service and customer support. With regional parts and service offices located in the U.S.A. (Washington State and South Carolina) and in Canada (Quebec and British Columbia), ServiPlus offers comprehensive coverage of the North American market. Whether for parts, software upgrades, system retrofits, technical support, on-site service, or 24/7/365 emergency phone support, the ServiPlus Team is always highly responsive and prepared to assist you. ■

Owing to its presence throughout North America and to its qualified team of professionals, ServiPlus is the reference for after sales service and customer support. With regional parts and service offices located in the U.S.A. (Washington State and

Wholesale/Wholesale Distributor Special Buying Issue

THE BID GROUP OF COMPANIES: ONE GROUP, ONE FORCE.


**YOUR ONE-STOP SOURCE
FOR COMPREHENSIVE AND
INNOVATIVE SOLUTIONS**

Turnkey projects

- Comprehensive line of equipment
- Mechanical and electrical installation
- Site prep, buildings, foundations, civil works
- Project management

Results

- On-time delivery
- On-time start-up
- On budget: one fixed price = no surprises
- Performance guarantee

**SERVIPLUS**

418 227-2727

418 228-8911

COMACT.COM  sales@comact.com

**COMACT**

**PHL**

**SEC**
SAWMILL EQUIPMENT COMPANY INC.

**DELTECH**

**bid**
construction

**A&M**
MANUFACTURING
ammfginc.com

**bid group**
OF COMPANIES
bidgroup.ca

Diacon: Enhancing Lumber's Appearance, Safely And Cost-Effectively

Diacon delivers the most complete mold prevention program in the North American lumber industry today. Our client base includes the most sophisticated and



The Diaplex™ 100 TurnKEY makedown system is pictured.

environmentally responsible lumber manufacturers in the world. Why you may ask?

We don't just sell Mycostat™, the leading mold inhibition chemistry in North



The Diaplex Spray Systems: lineal or transverse, robust, made only of high quality Stainless Steel.

America. We provide, from start to finish, the only TurnKEY program in the industry today. Whether you are a seasoned user of antistain chemicals or just starting, Diacon programs will enhance the look of your lumber, more safely, and more cost-effectively.

We start by listening to your key needs and fitting the right Diaplex™ Spray Equipment, Mycostat™ antistain chemistry

and Diacon Anti-Sapstain Control Service Program™ to meet your needs. We design, procure, build, install and maintain our industry leading programs. We partner up with YOU, our customers. We want to help you add VALUE to your lumber products.

From applied research in our leading Research & Development Center of Excellence to our unparalleled Diacon Service program, we have your best interests in mind. We can help you make your lumber more attractive and retain that fresh cut look with our unique programs listed below:

Diaplex™ Spray Systems – lineal or transverse, robust, made only of high quality Stainless Steel.

Smart Flow™ – computer measurement and control systems.

Mycostat™ – over 8-Billion board feet/year treated with Mycostat.

Diacon ERP Safety Program – unique and only from Diacon.

Diacon Retention Program – unique and the only physical measurement system in the industry today.

Diacon Anti-Sapstain Control Service Program – unparalleled umbrella service program.

Diacon Mold Patrol™ – taking the guessing out of mold control.

We are the one stop shop for all your

needs when it comes to the enhancement of the look of your lumber.

Diacon Technologies Inc. is headquartered in Vancouver, WA.

Mycostat™ Technical Data Sheet

DESCRIPTION

Mycostat™ is used to prevent growth of sapstain mold on both soft and hardwoods. Mycostat™ formulations vary to meet the mold inhibition needs of each customer.

Mycostat™ provides a broad spectrum of mold inhibitors registered by the United States Environmental Protection Agency (USEPA) and Canada's Pest Management Regulatory Agency (PMRA). Mycostat™ programs prevent unwanted growth of molds such as; Fusarium roseum, Trichodema viride, Geotrichium candidum, Gliocladium roseum, Penicillium citrinum, Aspergillus niger, Neurospora and sapstains such as; Alternaria alternata, Aureobasidium pullulans, Ophiostoma pilifera, Sphaeropsis sapinea, and Graphium.

USE

Mycostat™ formulations are designed for use in custom designed Diacon Diaplex™ Lineal and Diaplex™ Transverse spray systems. Mycostat™ is designed to withstand the rigors of high pressure Diaplex™ Spray Systems without break-

Page 40 Advertorial

| | | |
|---|--|--|
| <p>DIACON</p> <p>PRECAUTIONARY STATEMENTS HAZARDS TO HUMANS AND DOMESTIC ANIMALS DANGER Corrosive. Causes irritation, eye damage or skin burns. Harmful if swallowed, absorbed through skin or inhaled. Do not get in eyes, on skin, or on clothing. Avoid breathing vapors or spray mist.</p> <p>PERSONAL PROTECTIVE EQUIPMENT (PPE) Some materials that are chemical-resistant to this product are barrier laminate, butyl rubber 2-14 mils, nitrile rubber 2-14 mils, neoprene rubber 2-14 mils, polyvinyl chloride 2-14 mils or Viton 2-14 mils. For more options, follow the instructions for category C on the chemical resistance category selection chart in the EPA Label Review Manual, 3rd Edition (EPA-735-b-03-001, August 2003). Means and faster using liquid formulations must wear: • Long sleeved shirt and long pants • Shoes and socks • Chemical-resistant gloves • Goggles or face shield</p> <p>Follow manufacturer's instructions for cleaning/maintaining PPE. If no such instructions for washables exist, use detergent and hot water. Keep and wash PPE separately from other laundry. Discard clothing and other absorbent materials that have been drenched or heavily contaminated with this product's concentrate. Do not reuse them.</p> <p>USER SAFE REQUIREMENTS Users must: • Wash hands before eating, drinking, chewing gum, using tobacco, or using the toilet. • Remove clothing/PPE immediately if pesticide gets inside. Then wash thoroughly and put on clean clothing. • Remove PPE immediately after handling this product. Wash the outside of gloves before removing. As soon as possible, wash thoroughly and change into clean clothing.</p> <p>ENVIRONMENTAL HAZARDS This pesticide is toxic to fish and shrimp. Do not apply directly to water. Do not contaminate water when disposing of equipment/washwaters. Do not discharge effluent containing this product into lakes, streams, ponds, estuaries, oceans or other waters unless in accordance with the requirements of a National Pollution Discharge Elimination System (NPDES) permit and the permitting authority has been notified in writing prior to discharge. Do not discharge effluent containing this product into sewer systems without previously notifying the local sewage treatment plant authority. For guidance contact your State Water Board or Regional Office of the EPA.</p> <p>STORAGE AND DISPOSAL Do not contaminate water, food, or feed by storage and disposal. PESTICIDE STORAGE: Open containers are prohibited. Store only in original container. Place this product under locked storage sufficient to make it inaccessible to children or persons unfamiliar with its proper use. Keep from freezing. PESTICIDE DISPOSAL: Pesticide wastes are acutely hazardous. Improper disposal of excess pesticide, spray mixture or residue is a violation of Federal law. If these wastes cannot be disposed of by use according to label instructions, contact your State Pesticide or Environmental Control Agency, or the Hazardous Waste Response Team for the nearest EPA Regional Office for guidance. SPILL OR LEAK PROCEDURES: Small spills may be mopped up or absorbed on some absorbent material and incinerated. CONTAINER HANDLING (UNREPLACABLE CONTAINER): Do not reuse or refill this container. Triple rinse container (or equivalent) promptly after emptying. Triple rinse as follows: Empty the remaining contents into application equipment or a mix tank. Fill the container 1/4 full with water. Replace and tighten closures. To concentrate or dilute, fill the container with water to the top and agitate thoroughly. To clean, spray the inside and outside of the container with water and agitate thoroughly. To empty, turn the container over onto its side and let it drain and then invert it several times. Turn the container over onto its other side and let it drain and then invert it several times. Empty the container into a mix tank or other suitable container for later use or disposal. Repeat this procedure two more times. Then offer for recycling if available or puncture and dispose of in a sanitary landfill, or by incineration, or if allowed by state and local authorities, by burning. If burned, stay out of smoke.</p> | | <p>MYCOSTAT® BX2 SAPSTAIN CONTROL FOR FRESH CUT LUMBER Controls the growth of mold and fungus that may cause discoloration and/or deterioration of freshly cut or air dried lumber during storage and shipment.</p> <p>ACTIVE INGREDIENT: Propiconazole 2.0% INERT INGREDIENTS: 98.0% TOTAL: 100.0%</p> <p>KEEP OUT OF REACH OF CHILDREN DANGER CORROSIVE TO EYE AND SKIN</p> <p>FIRST AID • Hold eye open and rinse slowly and gently with water for 15-20 minutes. • Remove contact lenses, if present, after the first 5 minutes, then continue rinsing eye. • Call a poison control center or doctor for treatment advice.</p> <p>IF IN EYES: • Take off contaminated clothing. • Call a poison control center or doctor for further treatment advice.</p> <p>IF ON SKIN OR CLOTHING: • Call a poison control center or doctor for further treatment advice.</p> <p>IF SWALLOWED: • Have person sip a glass of water if able to swallow. Do not induce vomiting unless told by the poison control center or doctor. • Do not give anything by mouth to an unconscious person.</p> <p>IF INHALED: • Move person to fresh air. • If person is not breathing, call 911 or an ambulance, then give artificial respiration, preferably mouth-to-mouth, if possible. • Call a poison control center or doctor for further treatment advice.</p> <p>HOT LINE NUMBER In case of chemical emergency, call CHEMTREC at 1-800-424-9303. Have the product container or label with you when calling a Poison Control Center or doctor or going for treatment.</p> <p>NOTE TO PHYSICIAN: Possible mucosal damage may preclude the use of gastric lavage. ANTIDOTE: No specific antidote is available. Treat symptomatically.</p> <p>Net weight: _____ lbs (_____ kg) Batch No.: _____ E.P.A. Reg. No. 70227-9 E.P.A. Est. No. 70227-CAN-001 C E.P.A. Est. No. 82634-WA-001 C</p> |
|---|--|--|

down from shearing or cycling. Mycostat™ can also be used in dip tanks.

Spray or dip, Mycostat™ dilution ratios ranging from 1% to 5% are common for mold protection ranging up to 10 months. Diacon can analyze treating solutions and perform retention tests to ensure proper application of Mycostat™.

PRECAUTIONS

Mycostat™ formulations are corrosive to eyes and can cause irritation and/or burns. Therefore contact with skin may cause irritation and/or burns. Therefore contact with eyes, skin, and clothing should be avoided with the proper use of PPE; person protective clothing.



Southern Yellow Pine, Green 4x4, Mycostat™ treated vs. non-treated, 45 days old on yard in Arkansas.



Mycostat™ treated Green Southern Yellow Pine, peeler cores, 2 months old.

tion on KD Southern Yellow Pine, Green & KD Douglas Fir, Hem Fir, Spruce, Balsam Fir and Ponderosa Pine.

- Cost – Cost effective
- Cost effective mold prevention
- Corrosion – AWPA E12 corrosion test
- Non corrosive to mild steel
- Product stability – Stable in Diaplex™ Spray Systems and Dip Tanks

Mycostat™ formulations are designed for application on fresh cut lumber for the prevention of mold growth. Application of Mycostat™ on pre-infected or aged lumber will reduce mold inhibition of Mycostat™.

BENEFITS

Mycostat™ provides break through benefits in the following categories:

- Human Health – NOT a skin sensitizer
- Environment – Highly cationic formulation provides:
- Higher retention = lower leachate

Efficacy – Industry proven showing a wide spectrum of mold and stain inhibition



Neurospora Green Southern Yellow Pine peeler cores.



Neurospora Green Southern Yellow Pine veneer.

- Temperature – Stable to 80°C/176°F
- Protection time-frame can be dialed, and measured.

Mycostat™ provides better protection to your wood and wood components; offering the safest and most cost effective mold inhibition program in the industry today.

Add value to your product with Mycostat™!

Please Visit Us at NAWLA Booth No. 443

Wholesale/Wholesale Distributor Special Buying Issue

DIACON

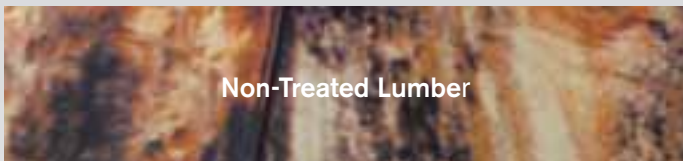
Mycostat is the leading Antistain in North America

- preventing mold on over 8 billion board feet of lumber last year!

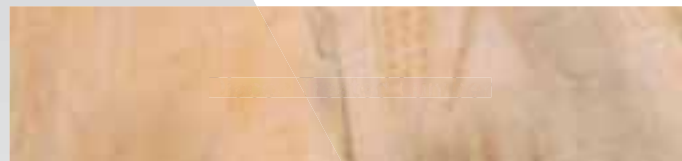
MYCOSTAT™ ▲

DIAPLEX™ ▲

SMARTFLOW™



Non-Treated Lumber



Stop mold, iron stain and checking before it starts! We can help.

Retrofit your mill with our state of the art systems and see the savings with every board foot you process. Ask about how we can provide better ROI throughout the entire supply chain with our turnkey solutions.



Diacon Booth number 443

For more information go to our site
www.diacon.com
or call
888.290.2299

**ONE
TRUCK**

**TWO
GREAT PRODUCTS**

INTRODUCING:

MIXED LOADS OF **SPF** AND **EASTERN WHITE PINE**
BY **PLEASANT RIVER LUMBER** *



SPF



Pleasant River Lumber's SPF mills produce a combined 175 Million Board feet per year from two FSC-certified locations (*Dover-Foxcroft and Jackman, Maine*).

- High quality dimensional lumber
- Modernized facility for greater production and efficiency
- Drying and planing capacity for 100 million board feet annually

CONTACT:

Bill Ossenfort 207. 564. 0242
wossenfort@pleasantriverlumber.com

EASTERN WHITE PINE



Pleasant River Pine's Eastern White Pine mills produce a combined 35 Million Board feet per year from two mills (Hancock, Maine (FSC-certified)) and Sanford, Maine).

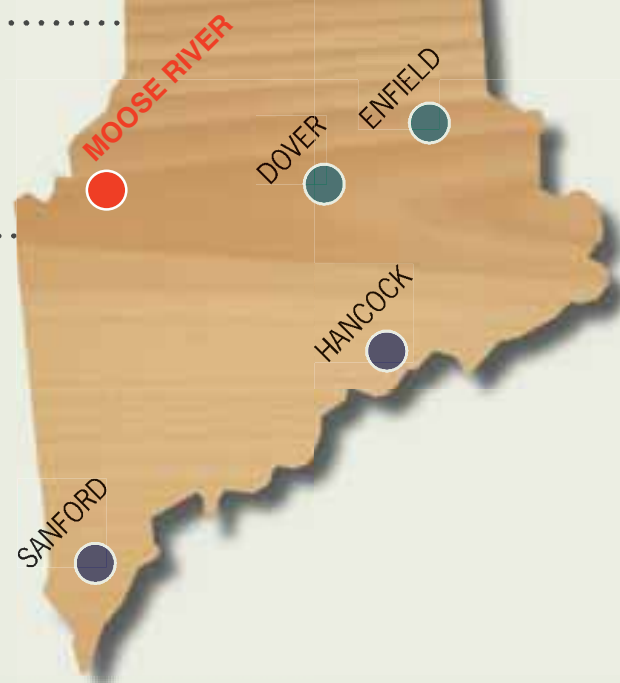
- High quality Eastern White Pine in a variety of grades and patterns
- Production and drying capacity of 700,000 board feet per week

CONTACT:
Brian Belanger: 207.459.2746
bbelanger@pleasandriverriverlumber.com



OUR LOCATIONS

-  PLEASANT RIVER LUMBER
MADE IN THE USA
-  PLEASANT RIVER PINE
QUALITY EASTERN WHITE PINE



www.pleasandriverriverlumber.com

Pleasant River Lumber is a 100% U.S., family-owned Maine business with four generations of experience in the forest products industry.

* All lumber sold through wholesale, wholesale distribution, and buying cooperatives



Booth Number Exhibitor Name

169 Accsys Technologies/Accya Wood
 410 Advantage Lumber Company
 143 Anglo American Cedar Products
 453 ante-holz
 342 Anthony Forest Products Company
 433 Arauco
 141 Arch Wood Protection
 149 Armadillo Deck
 251 Arrow Reload Systems Inc.
 380 Asia Building Materials Limited
 372 Aura
 455 Bamking USA
 123 BC Wood
 550 Belco Forest Products
 135 Benjamin Obdyke
209 Bennett Lumber Products, Inc.
 257 Biewer Lumber, Inc.
 520 Binderholz Deutschland GmbH
314 Bitterroot Valley Forest Products
 239 BLG Cargo Logistics GmbH
235 Blue Book Services
 238 BNSF Railway
220 Boise Cascade
354 Boise Cascade Glulam
 526 Boscus Canada Inc
 325 BPWood
 113 BW Creative Railings
327 C & D Lumber Co.
 313 C&C Resources Inc.
 224 C.M. Tucker Lumber Companies LLC
 438 Cabot Factory Finish
 127 Calculated Structured Designs Inc.
 137 Caliper
 274 Canadian Pacific Railway
 421 CANFOR
 256 Carolina Colortones
 276 Carrier Lumber LTD
 126 Center-Line Trailers
 225 Central Cedar Ltd.
 264 Century Aluminum Railings
335 Cersosimo Lumber Co. Inc.
 250 CMPC USA
 446 Coastal Forest Resources Company
420 Collins
364 Columbia Cedar
 533 Combilift USA
 253 Conifex Timber
 326 Contechem Inc.
240 Dakeryn Industries Ltd.
443 Diacon Technologies Ltd.
 412 Diebold Lumber Co.
 160 Digger Specialties, Inc.
 277 Disdero Lumber Co.
165 DMSi Software
 254 Dorris Lumber and Moulding Co.
 229 Dunkley Lumber LTD
332 Durgin & Crowell Lumber Co.
 461 Eacom Timber Corporation
 548 Eagle Plywood Specialties
 214 East Texas Forest Products, Inc.
368 Eco Chemical CO.
 400 Elk Creek Forest Products
414 Empire Lumber Company
 408 Enduris
175 Epicor Software
 347 Euler Hermes
 268 Flexpak Corporation
 155 Florida East Coast Railway
 222 Forest Products Distributors, Inc.
 448 Fraserview Cedar Products
 273 Freres-Lumber Co. Inc.
 351 Gem Forest Products
 139 Gilbert Smith Forest Products Ltd.
 122 Gorman Bros. Lumber Ltd.
 337 Haida Forest Products Ltd.
 350 Hampton Lumber Sales
109 Hancock Lumber Company
 542 Heze Xinglin Wood Industry Co., Ltd.
 516 Holzindustrie Schweighofer
 432 Hoover Treated Wood Products
 259 Hy Mark Wood Products

Booth Number Exhibitor Name

150 Idaho Forest Group
208 Idaho Timber
 376 Independent Dispatch Inc.
 334 Indiana Rail Road Company
 115 Inno Tech LLC
 243 Interfor
 359 International Beams
 361 International Beams
 339 InterWrap Inc.
 417 INTL FCStone
 524 ISIS Wood Product Solutions
 333 JELD-WEN, Inc.
 281 JH Huscroft Ltd.
 547 Jordan Lumber
 138 Kalesnikoff Lumber Co.LTD
 121 Kenora Forest Products
 213 Klausner Trading USA Inc.
 439 Klenk Holz AG
 112 Kop-Coat Inc
 501 Krauter Auto-Stack
 558 Lebel Cambium
 232 Leslie Forest Products
 162 Lignum Forest Products
269 Limington Lumber Co.
 151 Livingston International
 442 LP Building Products
 554 Mahol Enterprises
 167 Majure Data
 435 Manning Diversified Forest Products Ltd.
 343 Mary's River Lumber
 227 Mason Forest Products
 265 Maze Nails
 315 MCL Engineered Wood Products
 233 McShan Lumber Co.
 164 Merchant Magazine/Building Products Digest
 223 MetroWest Transload
 246 Metsa Wood USA
255 Mid Valley Lumber Specialties Ltd.
 555 Millar Western Forest Products
 427 Mountain View Reload Inc
 211 Murphy Company
215 Neiman Enterprises, Inc.
 429 Nordic
 454 Norfolk Southern Corporation
 234 North Enderby Timber Ltd.
416 Northeastern Lumber Manufacturers Assn. (NELMA)
 266 Nova
 275 Nusku Partners, LLC
 310 Oregon Canadian Forest Products
 502 OZCO BP
 311 Pacific Lumber Inspection Bureau
110 Pacific Western Wood Works LTD
 117 Pacific Woodtech Corporation
 161 Patriot Timber Products Inc.
 261 Pennsylvania & Indiana Lumbermens Mutual Ins.
 125 Pinkwood
 111 Plum Creek
 216 Plycem USA LLC
 258 Porcupine Wood Products Ltd.
242 Potlatch Corporation
 159 Power Wood
360 PPG Machine Applied Coatings
 536 Produits Matra, Inc.
 321 QuattroTimber by Synergy Pacific
 148 Random Lengths Publications, Inc.
 146 Raven Logistics Inc.
 340 Reality Sales Training
 278 Renewable Resource Associates, Inc.
 538 Resolute Forest Products
 271 ReTrans
 449 Rex Lumber Company
 316 Rielly Lumber Inc.
 540 RISI
157 Robbins Lumber Inc.
328 Rosboro
320 Roseburg
 134 Royal Building Products
 210 RoyOMartin
 172 Rubner Nordpan/Nordlam
 248 Samuel Packaging Group-Coding & Labeling Div.
 308 Sawarne Lumber Co. Ltd.

Booth Number Exhibitor Name

556 Seago Lumber
 120 Selkirk Cedar
 228 Seneca Sawmill
 457 Shakertown
 534 Shasta Green
 270 Shuqualak Lumber Company
 537 Sierra Forest Products
 249 Sierra Pacific Industries
 425 SilvaStar Forest Products
 267 Simpson Strong-Tie Company, Inc.
 356 Sinclair Group Forest Products Ltd.
 424 SK Fingerjoint, Inc
133 Skana Forest Products Ltd.
 324 SnapDragon Associates, LLC
 236 Snavely Forest Products
460 Snider Industries
 528 Sodra Timber AB
 260 Spruceland Millworks Inc.
 323 Starborn Industries
 348 Stimson Lumber Company
 132 Sunbelt Rack & CT Darnell Construction
 428 Sunset Moulding
 458 Surrey Cedar Ltd
 541 Swanson Bros. Lumber Co.
552 Swanson Group Sales
 456 Tamlyn
 451 Taupo Wood Solutions
 349 TECO
 370 Terminal Forest Products Ltd.
 221 Teton West Lumber, Inc.
136 The Probyn Group
358 The Softwood Forest Products Buyer
108 The Teal-Jones Group
 357 Thompson River Lumber Co.
 437 Tiger Deck LLC
 543 Timber Holdings
 401 To/Go Infrastructures
 309 Tolko Marketing and Sales
 561 Tom's Quality Millwork and Hardwoods
 237 TradeTec Computer Systems Ltd.
 522 Trebnick Tags and Labels
 212 TrimJoist Corporation
 171 Tri-State Lumber Co., Inc.
 441 TYPAR - a PGI Brand
 355 Union Pacific Railroad
279 Vaagen Brothers Lumber
 440 Versatex Building Products
 241 Vida Wood U.S.
124 Waldun Group
 551 Watkins Sawmills Ltd.
 450 Weaber Lumber
147 West Bay Forest Products
 549 West Coast Lumber Inspection Bureau
 336 West Fraser
152 Western Forest Products
 352 Western Wood Products Association
 312 Westervelt Lumber
 317 Westshore Specialties
 459 Weyerhaeuser
 374 Wild Hog Railing
 436 Woodbrowser
 338 WoodPro Software Inc.
341 Woodtone
 532 Woodway/LWO Corp
 535 WorkSafeWorkSmart.com, LLC
 545 WynnWood
 434 Zip-O-Log Mills Inc

Special SFPB Buying Issue
 Advertisers listed in **RED**



Hilton Anatole
Dallas, TX
November 4-6, 2015

NAWLA TRADERS 2015 MARKET

Create new business opportunities and relationships at the can't-miss industry event of 2015!

See who's already signed up or register now:
www.nawla.org/TradersMarket



#Traders15

Traders Market Schedule

Wednesday, November 4

- 10:00 am - 5:00 pm Exhibitor Set-up
- 12:00 pm - 6:30 pm Registration Open
- 3:30 pm - 5:00 pm 10 Group Meetings - *Invitation Only*
- 5:30 pm - 7:00 pm Networking Reception

Thursday, November 5

- 8:00 am - 6:30 pm Registration Open
- 7:00 am - 11:00 am Exhibitor Set-up
- 9:30 am - 11:00 am Educational Session
"You Can Always Sell More - Are You Good Enough to Get Better?"
Featuring speaker Jim Pancero
- 11:30 am - 1:00 pm Grand Opening Luncheon
Welcome by Kip Fotheringham, 2015 Traders Market Chairman
Exhibitor Award and Membership Award Recognition
"Leadership...Like You've Never Heard It Before!"
Featuring keynote speaker Connie Podesta
- 1:15 pm - 5:30 pm Tradeshow Open
- 3:00 pm - 3:40 pm Learning Lounge
How To Be More Than Just Another Sales Manager –
How to Become A Sales Leader
Jim Pancero, Jim Pancero, Inc.
Networking Central (Tradeshow Floor)
- 5:30 pm - 7:00 pm Networking Reception

Friday, November 6

- 8:30 am - 11:30 am Registration Open
- 9:00 am - 1:00 pm Tradeshow Open
- 10:00 am - 10:40 am Learning Lounge
Hiring the Next Generation
Chris Knowles, Oregon State University
and Chris Ballman, NAWLA Headquarters
Networking Central (Tradeshow Floor)
- 11:30 am - 1:00 pm Lunch
- 1:00 pm - 6:00 pm Exhibitor Dismantle



"[Traders Market] is a wonderful show every year, a chance to grow existing relationships and start new ones. We find new business every single year."

— Todd Askew, Mill Sales, Biewer Lumber

2014 NAWLA Photo Recap



Juan Carlos Quintana, Natural Trade Ltd., North Vancouver, BC; Wayne Jordan, Neiman Enterprises, Hulett, WY; Kevin Sedler, Natural Trade Ltd.; Wes Bush and Mike Stevens, Neiman Enterprises; Adrian Topete, Natural Trade Ltd., Tijuana, Mexico; and Carlos Villavicencio, Natural Trade Ltd.



Grant Phillips, Collins, Portland, OR; Warren Reeves, Wholesale Wood Products, Dothan, AL; Aly Kingsley, Collins; Carl Lamb, Snavely Forest Products, Westminster, MD; and David Bernstein, Mid-State Lumber Corp., Branchburg, NJ



Alden Robbins, Robbins Lumber Inc., Searsmont, ME; Kent Beveridge, Skana Forest Products Ltd., Richmond, BC; and Jared Carroll, Weston Forest Products Inc., Mississauga, ON



Larry Schmedding, Empire Lumber Co., Spokane, WA; Rose Ann Loranger, Goodfellow Inc., Delson, QC; Dave Destiche, Amerhart Ltd., Green Bay, WI; and Jeff Williams, Amerhart Ltd., Williamsburg, MI



Jeff Hardy, Cersosimo Lumber Co., Brattleboro, VT; Tonia Tibbetts, Robbins Lumber Inc., Searsmont, ME; Jeremiah Kerley, East Coast Mouldings Inc., North Wilkesboro, NC; and Scott Ferland, Cersosimo Lumber Co.



Helena Jehnichen, WRCLA, Vancouver, BC; Kelly McCloskey, WRCLA and Wood 'n Frog, Vancouver, BC; Jack Draper, WRCLA; and James O'Grady, Goodfellow Inc., Delson, QC



Kevin Dodds, Collins, Portland, OR; Jim Vandegrift and Joe Buttice, Bennett Lumber Products Inc., Princeton, ID; and Joe La Berge, Collins, Portland, OR



Tony Geiger, David Bulk, Denny Huston, Holly Elliott and John Lentz, Boise Cascade Wood Products, Boise, ID; John Dillner, Weekes Forest Products, Waukesha, WI; and Richard Mills, Boise Cascade Co.



Jeff Hardy, Cersosimo Lumber Co., Brattleboro, VT; Karen Stephens, Klumb Lumber Co., Covington, GA; Steve Funchess, Klumb Lumber Co., Loxley, AL; and Scott Ferland, Cersosimo Lumber Co.



Jimmy Swanson and Terri Collins, Swanson Group Sales Co., Glendale, OR; and Cindy and Jim McGinnis, The McGinnis Lumber Co. Inc., Meridian, MS



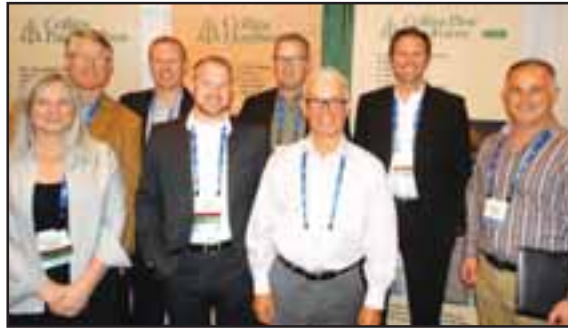
Wayne Jordan, Neiman Enterprises, Hulett, WY; Dave Engelhard, Metropolitan Lumber Co., Warrenville, IL; Dale Mantay, Detroit Forest Products Inc., Westland, MI; Dave Andrea, Anderson Corp., Bayport, MN; Tom Ellis, Detroit Forest Products Inc.; Mike Stevens, Neiman Enterprises; and Chris Rivard, Anderson Corp.



Don Meija, Atlas Trading International, Beaverton, OR; Jeremiah Kerley and Harris Gant, East Coast Mouldings Inc., North Wilkesboro, NC; and David Hanson, Snider Industries LLP, Marshall, TX



Yvonne Kohout and Lisa Van Asch, UFP Purchasing Inc., Union City, GA; Beth Baldwin-Bonner, Boise Cascade Wood Products, Homedale, ID; Duke Jantorno, Boise Cascade Wood Products LLC, Westmont, NJ; Amy Vitek, Boise Cascade Wood Products LLC, Homedale, ID; and Drew Kappus, Boise Cascade Wood Products LLC, San Antonio, TX



Cami Waner, Lee Jimerson, Kevin Dodds, Joe La Berge and Eric Schooler, Collins, Portland, OR; Ed Langley, Neiman Reed Lumber Co., Panorama City, CA; Grant Phillips, Collins; and Jim Futter, Sherwood Lumber Corp., Islandia, NY



David Bernstein, Bill Artigliere and John Fijalkowski, Mid-State Lumber Corp., Branchburg, NJ; John Brissette and Curtis Walker, The Waldun Group, Maple Ridge, BC; and Mike Kelly, Mid-State Lumber Corp.



Mike Flynn and Bill Nocerino, Potlatch Corp., Spokane, WA; Chris Albright, Canadian Wood Products, Montreal, QC; Joe Angelo, Potlatch Corp.; and Christian Labbe and Elliott Picken, Canadian Wood Products



Jack Bowen, Hancock Lumber Co., Casco, ME; Lawrence Newton, U.S. Lumber Group, Duluth, GA; and Matt Duprey, Hancock Lumber Co.



Dillion Forbes, Coastal Forest Resources Co., Havana, FL; Mel Lundberg, International Forest Products LLC, Alpharetta, GA; and Jim Olson, Coastal Forest Resources Co., Chapman, AL

Additional photos on page 48

It Takes More Than Equipment To Make A Great Pine Board



“Marketing Eastern White Pine and Hancock’s manufacturing capabilities is an exciting and ever-changing process! Our team’s passion to produce the world’s finest pine inspires us everyday to help bring this product to market for our customers. Our tools help educate the market on this species and best installation practices. The collaborative process to test and create marketing tools for our Hancock Pine Programs energizes us and we welcome the opportunity to work together.”

Erin Plummer, Marketing + Communications Director
Kourtney McLean, Marketing Coordinator



“Our focus is to make a market-leading product. We’ve taken the time to understand our customers’ individual needs, and have organized our manufacturing operations accordingly.”

Russell Coulter, Bethel General Manager
Mike Shane, Casco General Manager
Dennis Verrill, Pittsfield General Manager



“Our sawmills run using industry-leading machinery and technology. Through real-time data reporting and visibility, we are able to make instant adjustments to ensure the highest level of accuracy for our customers on a board by board basis. Our production and sales systems are integrated, giving us accurate inventory levels at point of order placement. Data helps us run our business with maximum efficiency!”

Kevin Murphy
Sawmill IT Manager



“Lumber and building is a cyclical business. One thing that helps set Hancock apart with our log suppliers, however, is the fact that we are ALWAYS buying logs. Hancock Lumber’s sawmills are global and combine to be the largest producer of Eastern White Pine in the world. Year round, there is always a need for EWP boards with our customers—and, providing quality boards start in the woods with the best EWP logs and the top logging contractors.”

Doug Johnson
Log Procurement Specialist



“Hancock Lumber continues to cultivate a culture where our employees really take pride and ownership of the products they make. We are all excited about the progress we have made, knowing that all 200+ employees are squarely aligned with our customers.”

Kevin Hynes, COO
Matt Duprey, VP of Sales
Jack Bowen, VP of Sales



CUSTOMIZATION
Market + Product
Specific Resources



AGILITY
Manufacturing for
your individual needs



EFFICIENCY
Dashboards,
Data + Systems



PARTNERSHIP
Teamwork Creates
Products That Last



WORLD-CLASS EASTERN WHITE PINE FROM MAINE

Matt Duprey
(207) 627-6113

Jack Bowen
(207) 627-6115

Visit Our New Website: HancockLumber.com/Sawmills

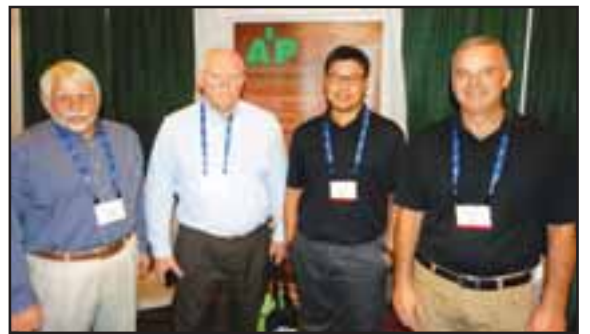
2014 NAWLA Photo Recap – Continued from page 46



Curtis Walker, The Waldun Group, Maple Ridge, BC; Scott Lindsay, Diane Tutush, Addison Ross and Chris Beveridge, Skana Forest Products Ltd., Richmond, BC



Jeff Dill, Buckeye Pacific LLC, Portland, OR; Andy Goodman, Sherwood Lumber Corp., Islandia, NY; and Michael Sopher, K P Wood Ltd., Indian Rocks Beach, FL



Greg Ryback and Tracy Edgemon, Trinity Forest Industries Inc., Dallas, TX; and Sam Sotosono and Archie Rafter, Andersen Pacific Forest Products, Maple Ridge, BC



Patrick Hanulak, PPG Machine Applied Coatings, Gibsonia, PA; Dave Site-man, PPG Machine Applied Coatings, Dartmouth, NS; Brian Smith, PPG Machine Applied Coatings, Pittsburgh, PA; and Fabio Amendola, PPG Machine Applied Coatings, Westchester, IL



Terry Baker, Tri-Pro Forest Products, Oldtown, ID; Gary Heideman, American Wholesale Corp., Holton, KS; Adam Russin, Russin Lumber Corp., Montgomery, NY; Ron Cluster, Tri-Pro Forest Products; and Jason Jacobson, U.S. Cedar, Sherwood, OR



Mirella Waina, Sherwin-Williams Co., Cleveland, OH; Mike Pidlisecky and Tim Folster, Woodtone, Chilliwack, BC; and Bob Cregg, Sherwin-Williams Co.



Steve Calverley, OrePac Building Products, Boise, ID; Bryan Lundstrum, Mid Valley Lumber Specialties Ltd., Langley, BC; Dave Rusk, OrePac Building Products, Tacoma, WA; and Al Fortune, Mid Valley Lumber Specialties Ltd.



Yvonne Kohout, Christian Skarring and Lisa Van Asch, UFP Purchasing Inc., Union City, GA; Eric Swanson, Trap Loc, Medley, FL; and Dennis Ebel and Jim Edinger, Bitterroot Valley Forest Products, Missoula, MT



Dan Paige, Sandy Neck Traders, Harwich, MA; Alex Darrah, Megan Burch and B Manning, Durgin & Crowell Lumber Co., New London, NH; Jim St. John, Weiner, Crowley & St. John Inc., Leonia, NJ; and Jeff Haley, Durgin & Crowell Lumber Co.



Denny Huston, Boise Cascade Wood Products, Boise, ID; Amy Vitek, Boise Cascade Wood Products, Homedale, ID; and Vincent Micale and Bernie Nugent, Warren Trask Co. Inc., Lakeville, MA



Brian Belanger, Pleasant River Pine, Sanford, ME; Jason Hatfield and Karl Seger, Falcon Lumber Ltd., Toronto, ON; and Bill Ossenfort, Pleasant River Pine, Dover-Foxcroft, ME



John Branstetter, John Walcott and James Lambert, Vaagen Bros. Lumber, Colville, WA



Eric Quackenbush, Viking Forest Products LLC, Minneapolis, MN; Celeste Burk, Great Northern Lumber, Chicago, IL; Bill Ossenfort and Brian Belanger, Pleasant River Lumber, Dover-Foxcroft, ME; and Holly Andrews and Michael Andrews, Mahol Enterprises LLC, Harrison City, PA



Ben Meachen and Brad Flitton, Western Forest Products Inc., Vancouver, BC; James O'Grady, Goodfellow Inc., Delson, QC; Guy Burrell, Western Forest Products Inc.; and Scott Wilson, Sylvan Forest Products, Portland, OR



Chris Retherford and Todd Fox, Columbia Cedar, Kettle Falls, WA; and Kirk Nagy, The Waldun Group, Maple Ridge, BC



Terry Miller, The Softwood Forest Products Buyer, Memphis, TN; Win Smith, Limington Lumber Co., East Baldwin, ME; and Alex Darrah, Durgin & Crowell Lumber Co., New London, NH



Preston Johnson, Patrick Lumber Co., Portland, OR; Jennifer Jones, Capital Lumber Co., McMinnville, OR; and Pat Burns, Patrick Lumber Co.



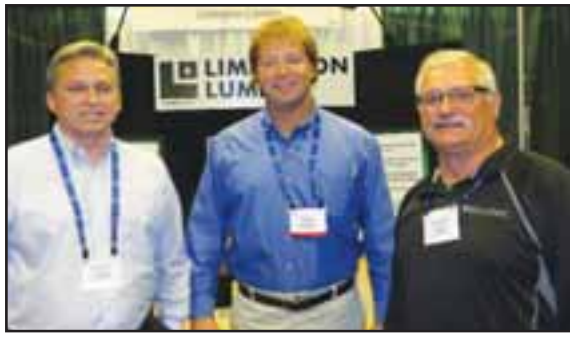
Mark McLean, Roseburg, Roseburg, OR; Brett Slaughter and Caron Slaughter, Elk Creek Forest Products, McMinnville, OR; and Gary Pittman, Roseburg

Additional photos on page 50

2014 NAWLA Photo Recap – Continued from page 48



Brock Lennon and Dennis Badesheim, Idaho Timber LLC, Boise, ID; Joe Buttice, Bennett Lumber Products Inc., Princeton, ID; Thomas Mende, Klausner Trading USA Inc., Myrtle Beach, SC; and Chris McSwain, Idaho Timber LLC



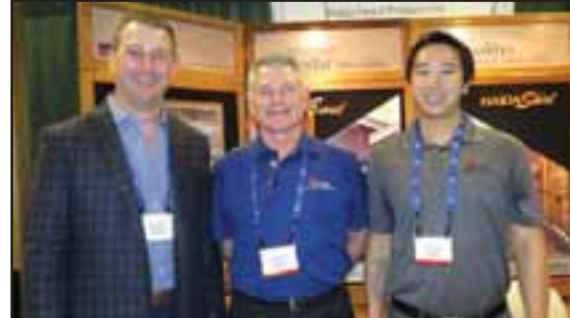
Brian Cook, Sprenger Midwest Inc., Sioux Falls, SD; Win Smith, Limington Lumber, East Baldwin, ME; and Scott Knutson, Sprenger Midwest Inc.



Tyson Palmer, Pacific Western Wood Works Ltd., Delta, BC; Tracy Edgemon and Greg Ryback, Trinity Forest Industries Inc., Dallas, TX; and Dennis Wight, Pacific Western Wood Works Ltd.



Steve Firko, Pennsylvania & Indiana Lumbermens Mutual Insurance Companies, Philadelphia, PA; D. Wayne Trousdale and Mike Wilson, Cedar Creek, Oklahoma City, OK; and Bill Adams, Cedar Creek, Cornelius, NC



Darin Frers, Olympic Industries, North Vancouver, BC; and Gary Arthur and Rob Tam, Haida Forest Products Ltd., Burnaby, BC



Jim Walsh, David Smith and Michael Kirkelle, Rosboro, Springfield, OR; and Matt Yates, Capital Lumber Co., Tacoma, WA



Trent Johnson, Blue Book Services, Carol Stream, IL; Bill Fisher, Stringfellow Lumber Co. LLC, Birmingham, AL; and Kathi Orłowski and Mark Erickson, Blue Book Services



Chris McSwain, Dennis Badesheim and Brock Lennon, Idaho Timber LLC, Boise, ID; Frank Peaslee, Plum Creek, Meridian, ID; and Steve Brandt, Kop-Coat, Pittsburgh, PA



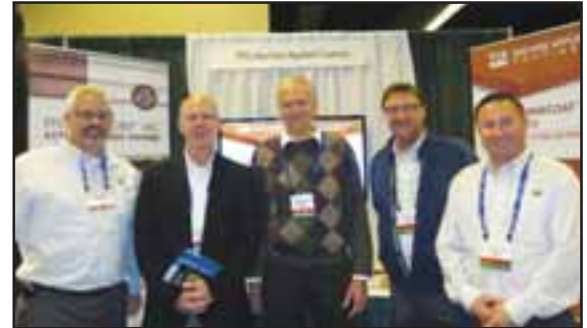
Jason Staley and Bill Staley, Belco Forest Products, Shelton, WA; Rick Palminter and Mason Anderson, Idaho Forest Group, Coeur d'Alene, ID; and Dennis Wachs, Neiman Reed Lumber Co., Panorama City, CA



Peter McCormick, FLW International, Ewing, NJ; Randi Walker, BC Wood Specialties Group, Langley, BC; Michael Sopher, KP Wood Ltd., Indian Rocks Beach, FL; and Dave Farley, BC Wood Specialties Group



Gary Hayes, Pat Lynch, Tom Gennarelli, Marty Thomson, Gary Pittman, Blake Keitzman, Steve Killgore, Todd Davis, Roseburg, Roseburg, OR; and Troy Lundquist, Low Grade Lumber, Seattle, WA



Patrick Hanulak, PPG Machine Applied Coatings, Gibsonia, PA; David Jeffers, PPG Machine Applied Coatings, Raleigh, NC; Robert White, PPG Machine Applied Coatings, Springdale, PA; Fabio Amendola, PPG Machine Applied Coatings, Westchester, IL; and Chris Caviggia, PPG Machine Applied Coatings, Mission, BC



Richard Bartsch, Hy Mark Wood Mfg. Inc., Spokane, WA; Jeff Derby, Western Forest Products Inc., Vancouver, BC; Douglas Moore, The Forest Products Group, Columbus, OH; Ryan Furtado, Western Forest Products Inc.; and Wayne Miller, The Softwood Forest Products Buyer, Memphis, TN



Jim Brady and Mike Boone, ECO Chemical Inc., Seattle, WA; Dave Perry, Exterior Wood Inc., Washougal, WA; and Peter Howe, Tristar Companies, Vancouver, WA



(Back row) Ted Smith, TS Manufacturing, Lindsay, ON; Tony Nash, AJD Forest Products LP, Grayling, MI; Riley Smith, TS Manufacturing, Lindsay, ON; (Front row) Ken Burtrtram, TS Manufacturing, Albertville, AL; Geoff Gannon, TS Manufacturing, Plymouth, NH; and Patrick Sullivan, TS Manufacturing, Lindsay, ON



Alan Robbins, USNR, Jacksonville, FL; Jim Huffstater, USNR, Coldwater, MS; Robert Wagner, USNR, Graham, NC; Banyon Meredith, USNR, Zebulon, GA; Bob Tweedy, USNR, Lawrenceville, GA; Chad Smith, USNR, Hot Springs, AR; Sonia Perrine, USNR, Woodland, WA; and (standing in back) George Krumbine, USNR, Tullahoma, TN



Peter McCarty, PHL Inc./Comact, Eau Claire, WI; Aaron Schulte and Keith Trask, Hancock Lumber Co., Bethel, ME; and Dan Wetmore and Bruce Buzzell, Hancock Lumber Co.



Lance Johnson, Kenny Michaels, Erika Fregger, David Summerfield, and Brandon Tanner, ISK Biocides Inc., Memphis, TN

Additional photos on page 52

 **C&D LUMBER CO.**

WWW.CDLUMBER.COM

DOUG FIR:

STABLE, STRONG & SUSTAINABLE



Look to C&D Lumber for a variety of competitively priced, expertly milled Doug Fir products. From our Premium Exposed® 2" Lumber & Timbers in rough sawn and surfaced textures, to construction grade products, we have what you need. All that, delivered with a focus on complete customer satisfaction that has clients coming back for more.

ALSO OFFERING

A full line-up of Incense Cedar and Port Orford products.

Find product details, sizing and strength charts online at cdlumber.com

 **C&D LUMBER CO.**

Visit Us:
NAWLA Booth 327

GREAT PEOPLE. GREAT PRODUCTS. GREAT CUSTOMERS.

2014 NAWLA Photo Recap – Continued from page 50



John David Miller, Nelson Miller and Steve Dagenhart, Air Systems Mfg. of Lenoir Inc., Lenoir, NC; and Chris Young, Jordan Forest Products LLC, Barnesville, GA



Gavy Gosal, K. K. Sangara and Carlos Furtado, Sawarne Lumber Co. Ltd., Vancouver, BC; Robert LePage, T. J. Link Lumber Co., Warren, MI; Phil Duke, Lumberman's Wholesale Distribution, Nashville, TN; and Wayne Miller, The Softwood Forest Products Buyer, Memphis, TN



Jim Lansdell, Devereaux Sawmill Inc., Pewamo, MI; Jeff Krueger, Bonnie Lewis and Rob Kittle, Cleereman Industries Inc., Newald, WI; and Aric Pitchford, Devereaux Sawmill Inc.



Nikki Robbins, Biewer Lumber, St. Clair, MI; Mike Goodman, Sherwood Lumber Corp., Islandia, NY; Josh Goodman, Sherwood Lumber Corp.; Kim Glaeser, Biewer Lumber; and Alden Robbins, Robbins Lumber Co., Searsmont, ME



Steve Killgore, Roseburg, Roseburg, OR; Tom Kohlmeier, Seemac Inc., Carmel, IN; Stephanie Mulvogue, Weston Forest Products Inc., Mississauga, ON; and Dan Semsak, Pacific Woodtech Corp., Burlington, WA



Mike Gruenke, BNSF Railway, Spokane, WA; and Rob Tam and Gary Arthur, Haida Forest Products Ltd., Burnaby, BC



Calvin Biddix, U.S. Lumber Group, Duluth, GA; Guy Campbell, Carolina Color Tones, Arden, NC; David Jeffers, PPG Machine Applied Coatings, Raleigh, NC; and Chris Caviggia, PPG Machine Applied Coatings, Mission, BC



Mary Jo Nyblad, Boise Cascade Wood Products, Boise, ID; Jonathan Martin, RoyOMartin Lumber, Alexandria, LA; Jayson Darula and Jenlian Chadwick, Seaboard International, Nashua, NH; and Blake Keitzman, Roseburg, Roseburg, OR



Bryan Lundstrom, Mid Valley Lumber Specialties Ltd., Langley, BC; Shana Gonda and Kim Glaeser, Biewer Lumber, St. Clair, MI; and Al Fortune, Mid Valley Lumber Specialties Ltd.



Ward Mitzer, Epicor Software, Dublin, CA; Don Spiers, Simpson Lumber Co., Wilmington, NC; Bruce Harris, Simpson Lumber Co., Meldrim, GA; and Sam Kirkland,



Terri Collins and Brian Johnson, Swanson Group Sales Co., Glendale, OR; and Don Devisser, West Coast Lumber Inspection Bureau, Portland, OR



Bobby Jennings and Courtney Robinson, Robinson Lumber Co., New Orleans, LA



Jeff Easterling, Northeastern Lumber Manufacturers Association, Cumberland, ME; and Jeff Hardy, Cersosimo Lumber Co., Brattleboro, VT



Terry Baker, Tri-Pro Forest Products, Oldtown, ID; Cami Waner, Collins, Portland, OR; and Ron Gorman, Gorman Brothers Lumber Ltd., Westbank, BC



Joe La Berge, Collins, Portland, OR; and Leslie Southwick, C&D Lumber Co., Riddle, OR



Mike Limas, Anthony Muck and Reed Rediger, DMSI, Omaha, NE



Brad Flitton and Ryan Furtado, Western Forest Products Inc., Vancouver, BC



Jim Edinger, Bitterroot Valley Forest Products, Missoula, MT; Eric Swanson, Trap Loc, Medley, FL; and Christian Skarring, UFP Purchasing, Inc., Medley, FL



Ken Trainor, Diacon Technologies Ltd., Richmond, BC; Mike Boone, ECO Chemical Inc., Seattle, WA; and Konrad Tittler, Diacon Technologies Ltd.



Brian Cook, Sprenger Midwest Inc., Sioux Falls, SD; and Mick Vaagen and James Lambert, Vaagen Brothers Lumber, Colville, WA



Mark Mitchell, Stimson Lumber Co., Portland, OR; Jamie Hursh, Richardson Timbers, Dallas, TX; and Marshall Lauch, Stimson Lumber Co.

GROWN IN IDAHO

MANUFACTURED WITH EXCELLENCE FOR THE WORLD



THE RIGHT WOOD IN THE RIGHT HANDS

QUALITY in Fiber, Milling, Packaging and Service
DIVERSIFICATION in Species, Products and Applications
STRENGTH in Growth, Re-Investment and Strategic Alliances



IDFG.COM | 208 762 6630 | SALES@IDFG.COM

COLUMBIA CEDAR INC., In Kettle Falls, WA: Growth & Innovation

By Merry Schmidt

With the addition of the integrated small log sharp-chain that was completed in the summer of 2014, production and efficiency of Columbia Cedar has exceeded expectations. Owner Ralph Schmidt said, "Building and figuring out ways to make this mill better are what I love to do."

Resource Manager Skyler Johnson continues to keep the mill stocked with an excellent quality and size of log. Skyler, a graduate of Washington State, and a lifetime resident of Kettle Falls, WA, brings a great work ethic as well as extensive knowledge of the area timberlands, loggers and land owners.

In March of 2014, Jake Schmidt stepped up to the position of Plant Manager and has stabilized and gained the respect of his co-workers with his knowledge of equipment, production, grade, and scope of the business. Jake's ability to make decisions on the fly has made that branch of Columbia Cedar very productive.

Jake was also involved in the installation of a new sticker stacking line and through innovation brought it on-line and up to speed ahead of schedule as well as keeping production of the plant up to speed. Along with keeping production going, and overseeing the installation of equipment, he also upgraded the waxing equipment and brought on-line a second re-saw. Jake has been 'baptized by fire' and stepped up to the task with very good results in his growth and overall production and efficiency of the plant.

Matt Schmidt continues to increase his knowledge in the production and scope of Columbia Cedar in Kettle Falls. He has been in the Leadership role of Inventory Management, kiln loading, shipping and leading/scheduling of the re-package crew. In June of this year, Matt was moved from the finish products end of Columbia Cedar up to the sawmill where he is responsible for quality control at both the large log side and the sharp chain side. Utilizing a new computer-aided

caliper that interfaces with the optimizers in the sawmill, Matt now has the ability to make adjustments as needed on a real time basis in the computers, which



Pictured are some of the many high-quality products offered by Columbia Cedar.

makes for less waste and a better sized product sent to the planer mills. Pete Adkins made the transition from Lazy S in Beavercreek, and is responsible for all transportation from both locations. In the past year, rail cars have become more popular with customers. Both Columbia Cedar, Arden and Kettle Falls, have rail sites that have really helped to facilitate the increased rail shipments. Pete also backs up the sales team when they are on the road, and sells the short and low-grade items, and by-products as well. Pete is a graduate of the University of Oregon and bleeds 'Duck Green'.

Lori Fogle joined the team in late 2014 and brings 20 years experience in human resources and safety. Her leadership skills have breathed a fresh perspective and innovative approach to the core of Columbia Cedar. Lori said recently, "My favorite part of coming to Columbia Cedar is working with the Leadership Team to create solutions for human resources and safety needs. For example: streamlining the performance evaluation process, enhancing the safety procedures and reinforcing the compensation structure policies."

ELECTRIC BLUE™

Todd Fox and Chris Retherford lead the sales team and have a combined 37 years of experience at Columbia Cedar. "The Stand Out and most requested product is our Electric Blue brand of Tight Knot 7/8-inch S1S2E board," Todd says. Electric Blue is produced with a band-sawn face and waxed on both ends. Electric Blue comes in 7/8's x 4-inch through 7/8's x 12-inch. Columbia Cedar's Electric Blue Boards have raised the standard of quality for natural wood trim and wrap products. It is a product with high yields providing very little waste to the customer.

of quality for natural wood trim and wrap products. It is a product with high yields providing very little waste to the customer.

MORE PRODUCTS

The Lazy S brand of bevel siding, Columbia Cedar brand V-Joint in V4E and V2E patterns as well as Channel Rustic, are all available from single units to car loads. And now, the Lazy S Brand 11/16-inch x 6-and-8-inch bevel siding line is produced with a 3/16-inch tip. These are eight piece bundled and referred to as 'Fat Packs.' All V-Joint products are double end waxed and bundled in six piece sub bundles. These products continue to be best sellers and lead the Cedar market.

For more info call:
Todd Fox 503-828-8557 or Chris Retherford 509-738-4711. ■



Columbia Cedar's most requested product is their Electric Blue™ brand Tight Knot 7/8-inch S1S2E boards, shown packaged for shipment here.

Please Visit Us at NAWLA
 Booth No. 364



Left to right: Todd Fox and Chris Retherford make up the sales team at the company.

Corley Sawmill Machinery Lewis Controls Optimization

Take a look at a complete Corley/Lewis Carriage Package and see how you can maximize your performance, recovery, and results with a Corley Carriage, Lewis Controls Carriage Optimizer, Tyrone-Berry Carriage Drive, Corley Band Mill, and Corley Log Turner.

- Tilted Carriages
- Flat Carriages
- Band Mills
- Log Turners
- Slabbers
- Tyrone-Berry Drives



- Ready Scan II Optimization
- Shape Scan 360
- Shape Scan II with front and back scanning
- Small Log Optimization
- Edger Optimizers

One phone call backs it all up with unbeatable service

Chattanooga, Tennessee
 Phone 423-698-0284
 www.corleymfg.com



Cornelius, Oregon
 Phone: 503-648-9119
 www.lewiscontrols.com

USA Representative for Linck Profiling Lines

